

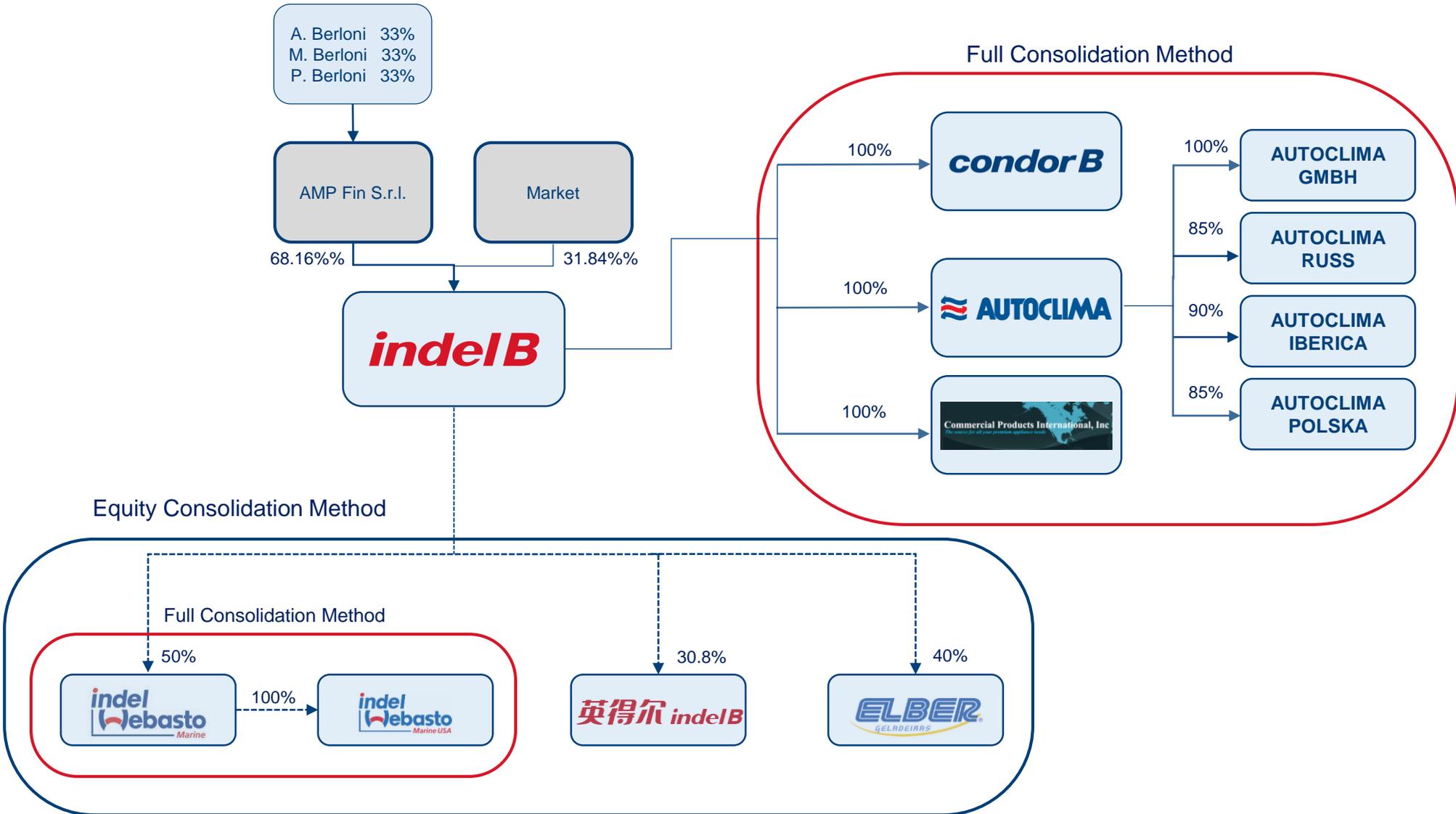
A photograph of three white IVECO trucks driving on a two-lane road towards the viewer. The sun is low on the horizon, creating a bright glow and long shadows. The sky is filled with dramatic, dark clouds. The landscape is green and hilly. The IVECO logo is visible on the front of the lead truck.

indelB

1Q 2019 Consolidated Sales Revenues Presentation

09 May 2019

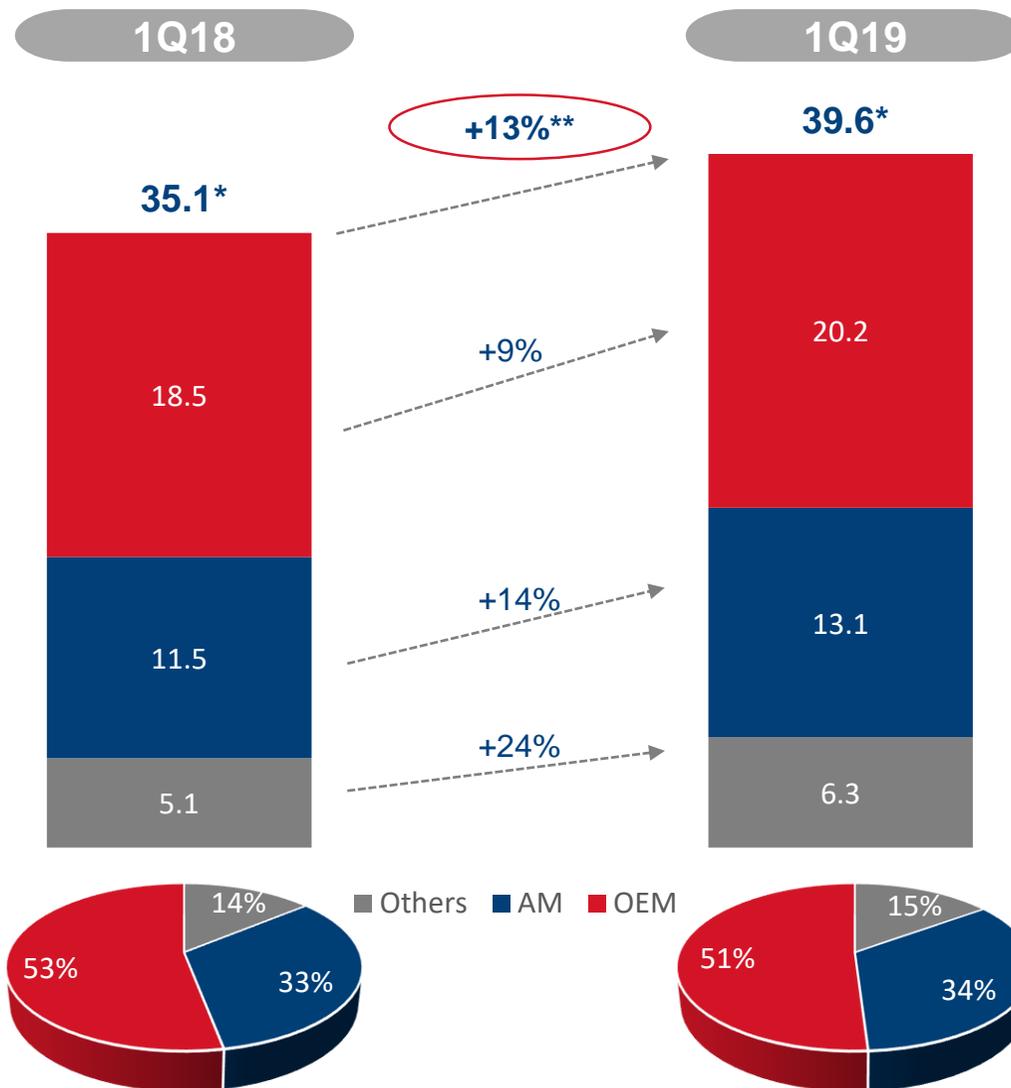
Group Structure



Note: Commercial Products starting from January 2019

Sales - Breakdown by Channel

Sales in €mln

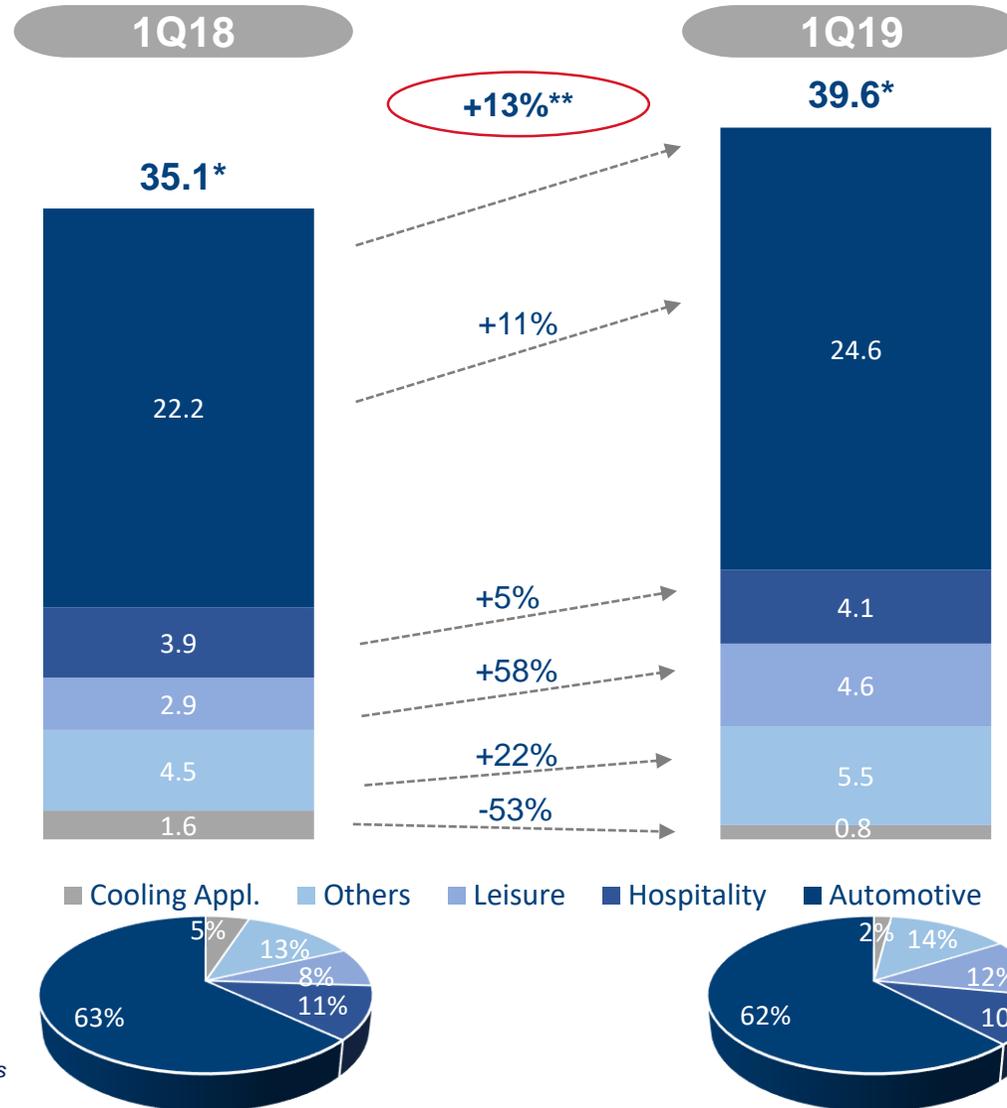


* Figures related to Revenues from product sales
 ** Growth at current exchange rates

All distribution channels registered solid growth

Sales - Breakdown by Market

Sales in €mln



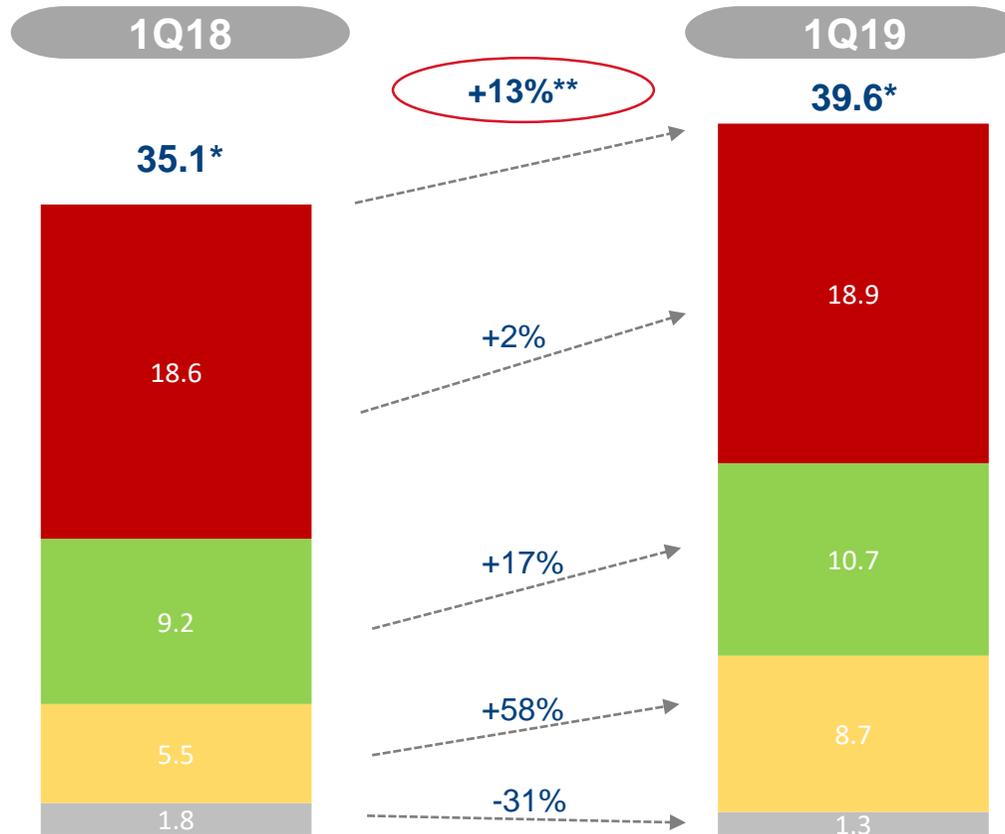
* Figures related to Revenues from product sales

** Growth at current exchange rates

Strong double-digit growth in almost markets

Sales - Breakdown by Region

Sales in €mln

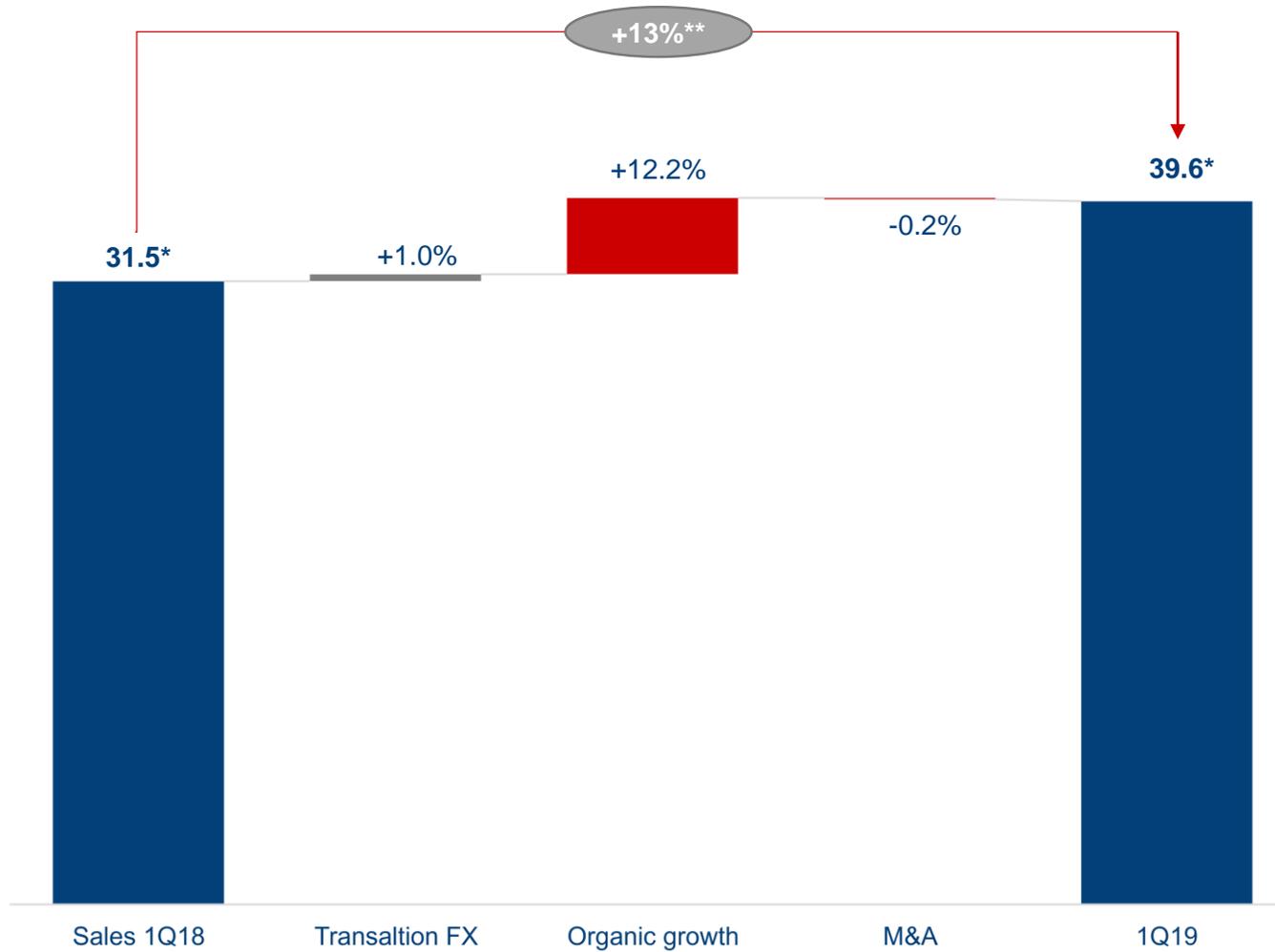


* Figures related to Revenues from product sales

**Growth at current exchange rates

Positive revenue growth trend in main Regions

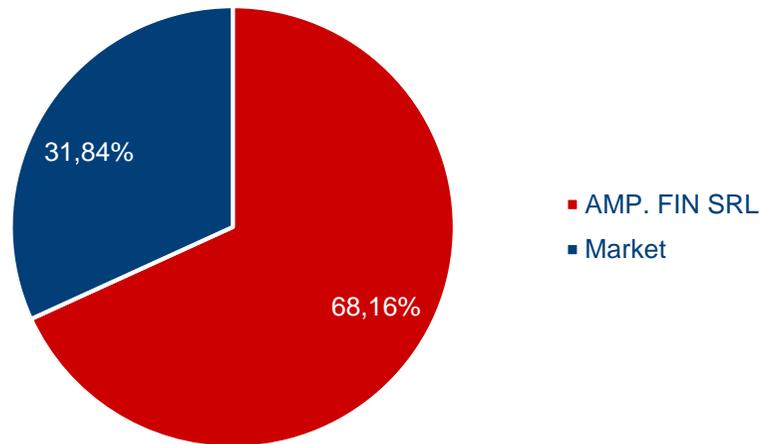
Sales in €mln



* Figures related to Revenues from product sales

**Growth at current exchange rates

Shareholding Structure*



* Source: IndelB

Upcoming Events

- **22 May 2019** - Annual Shareholders' Meeting for Approval of the Full Year Financial Statements at 31 December 2018

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