

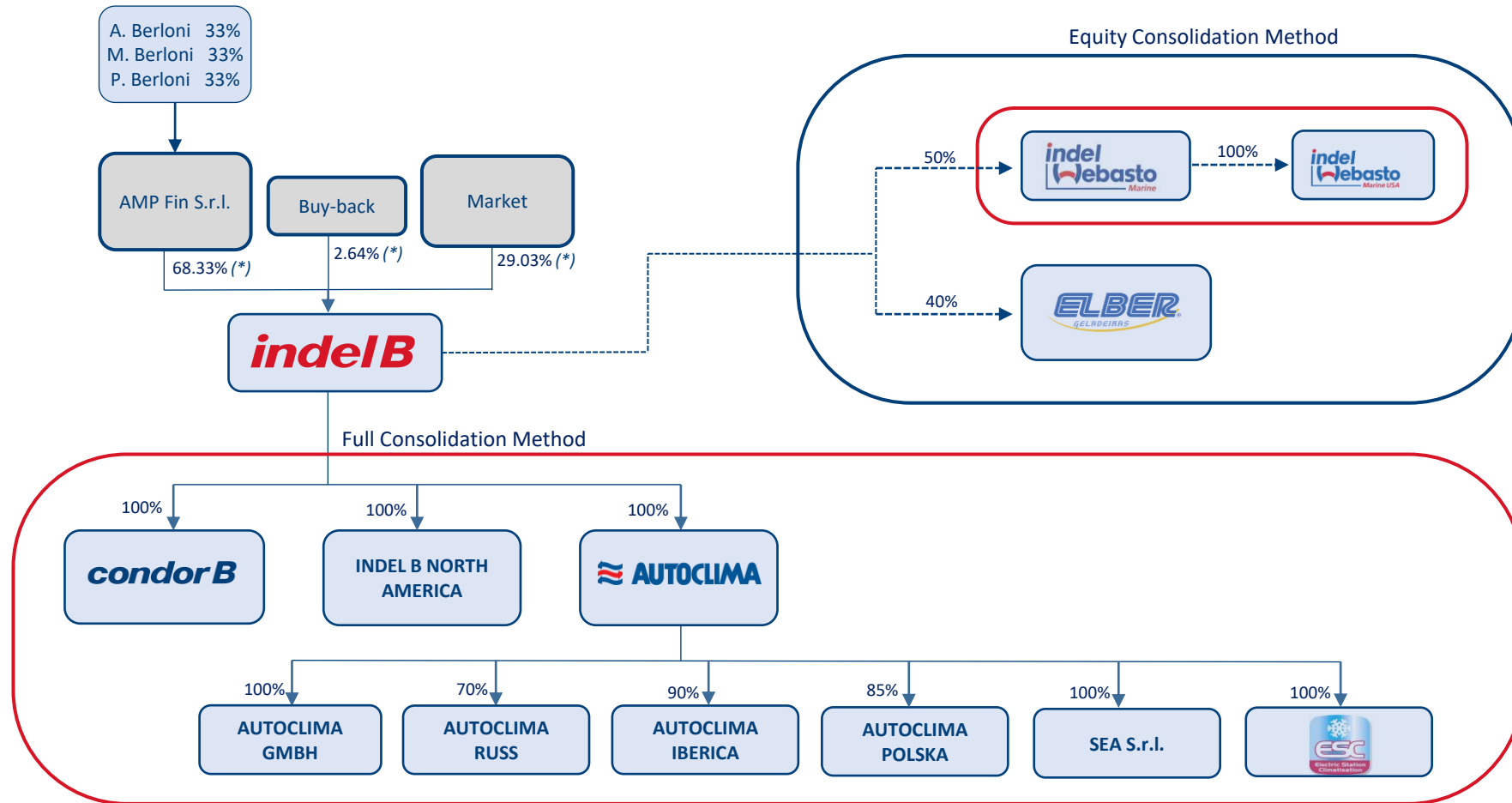
indelB



9M 2021 CONSOLIDATED SALES REVENUES

29 OCTOBER 2021

GROUP STRUCTURE

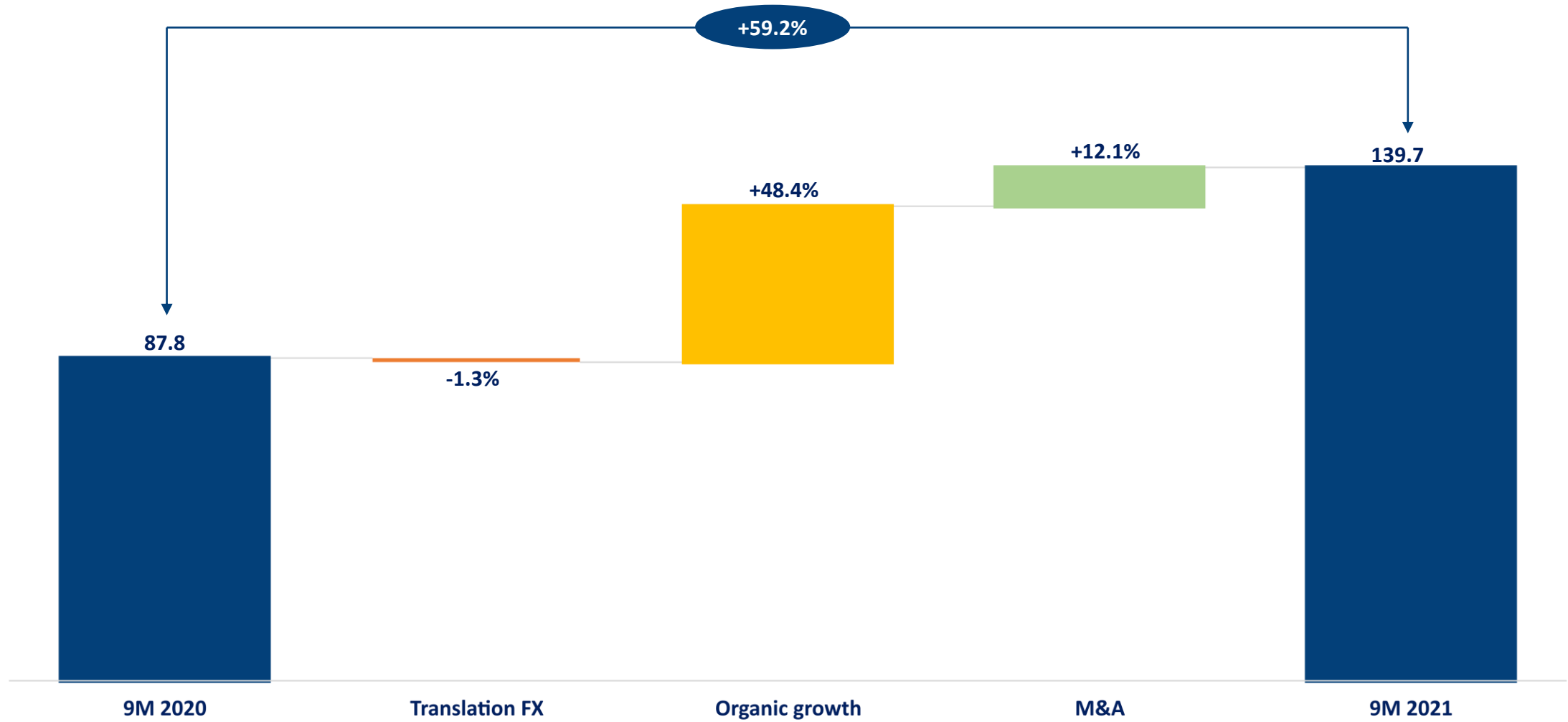


Note: ESC has been acquired on January 18th, 2021 – SEA S.r.l. has been acquired on May 10th, 2021

(*) data updated to October 27th, 2021

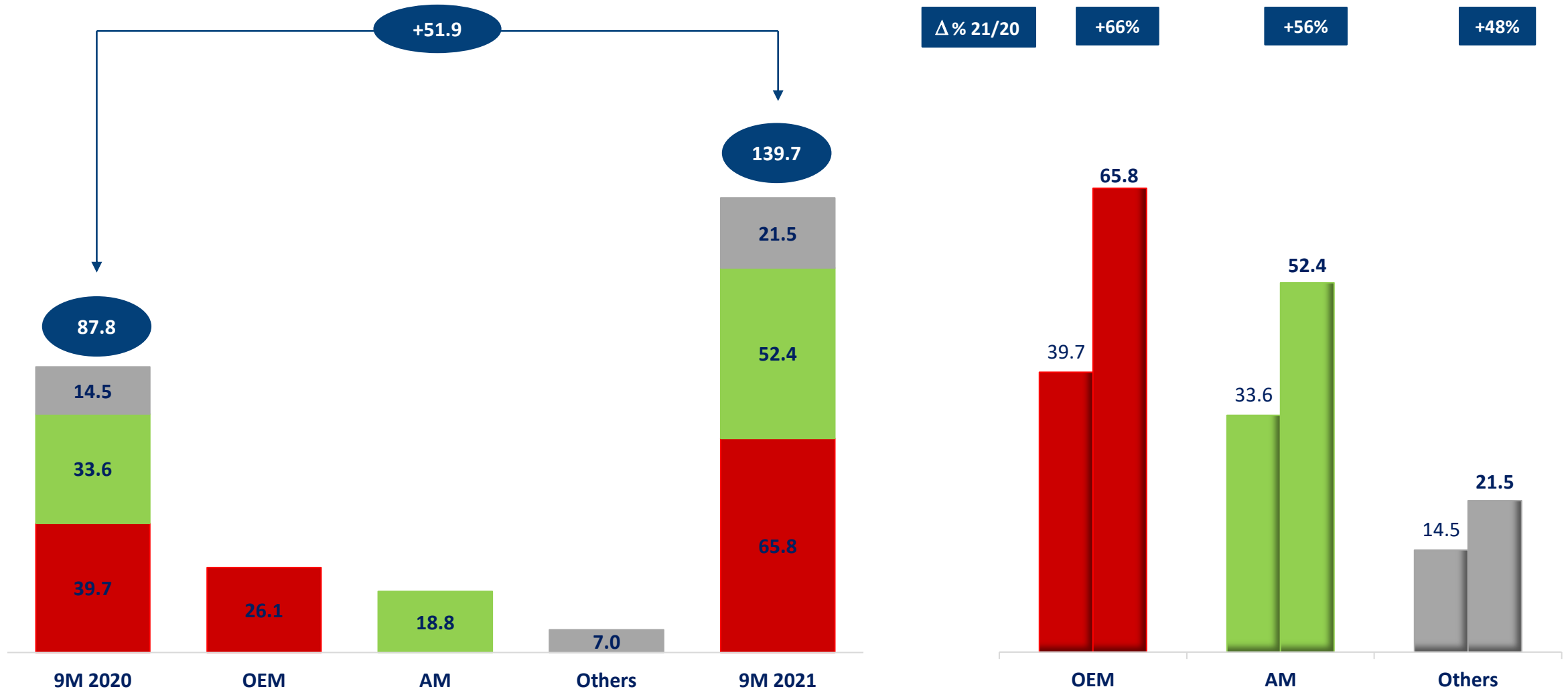
9M 2021 SALES

(€ mln)



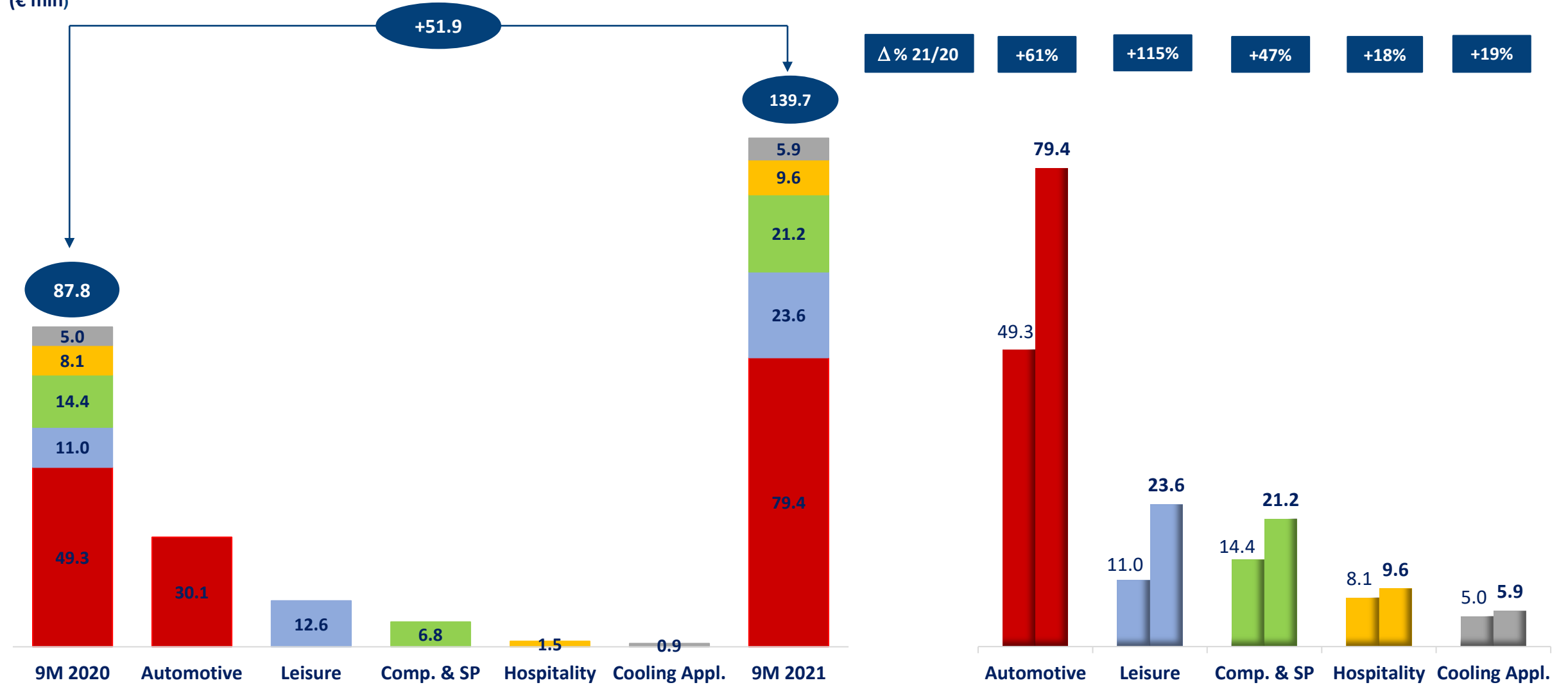
9M 2021 SALES BY CHANNEL

(€ mln)



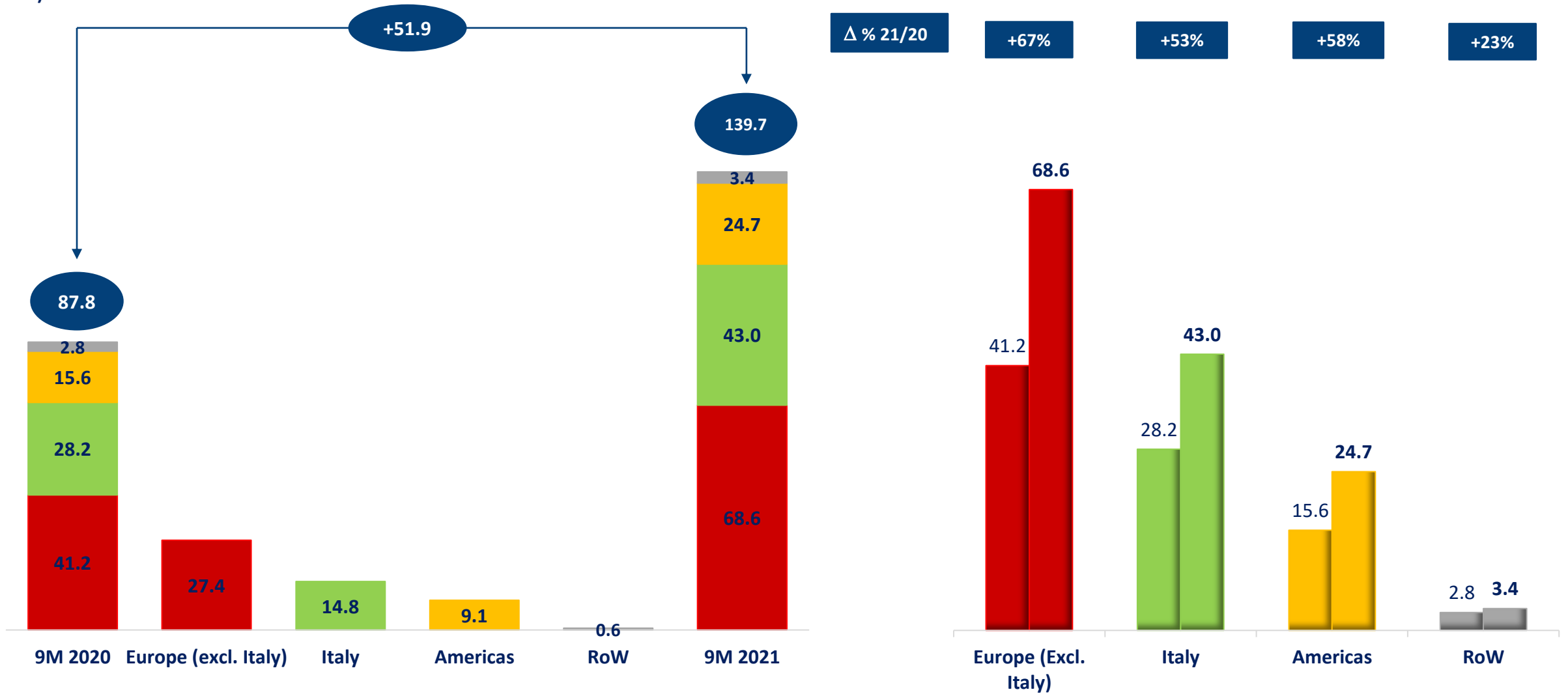
9M 2021 SALES BY MARKET

(€ mln)



9M 2021 SALES BY REGION

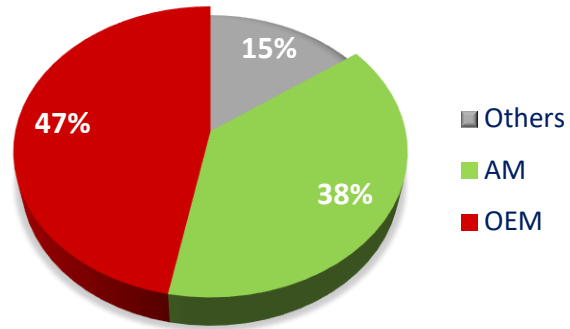
(€ mln)



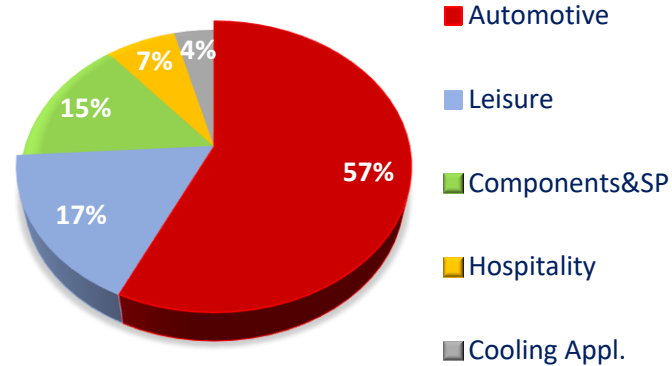
SALES - BREAKDOWN

9M 2021

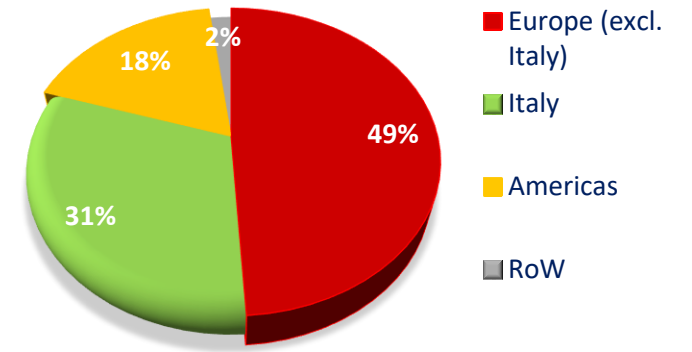
BY CHANNEL



BY MARKET

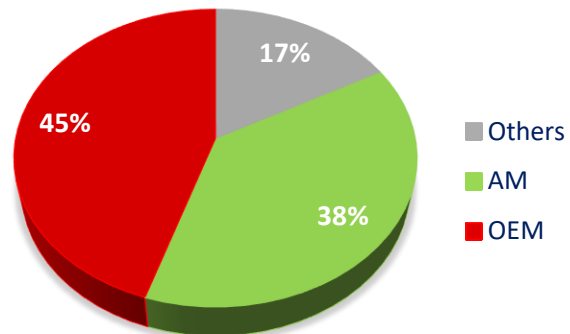


BY REGION

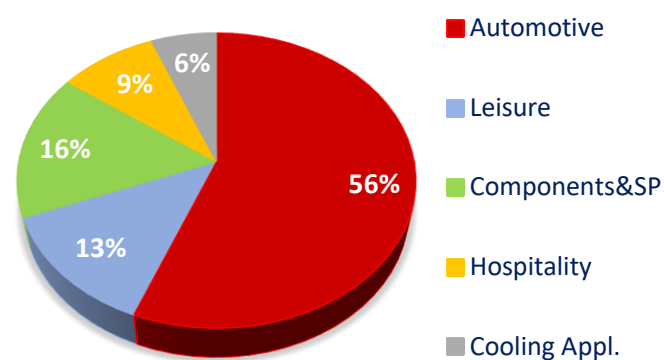


9M 2020

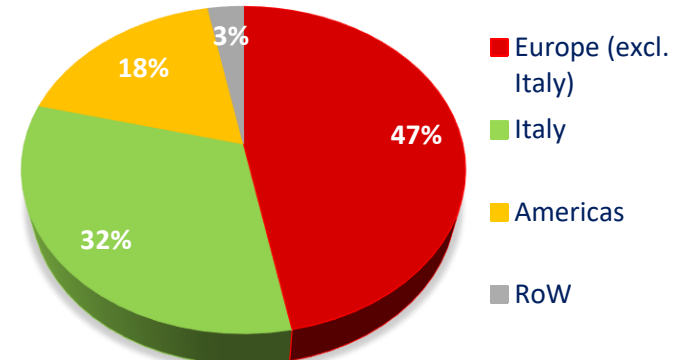
BY CHANNEL



BY MARKET

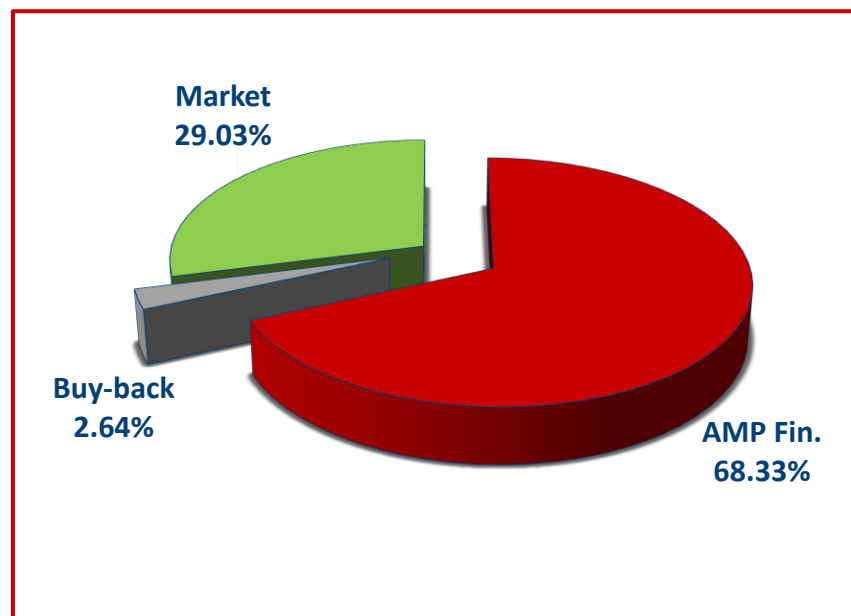


BY REGION



Shareholding Structure

(situation updated as of October 27th, 2021)



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