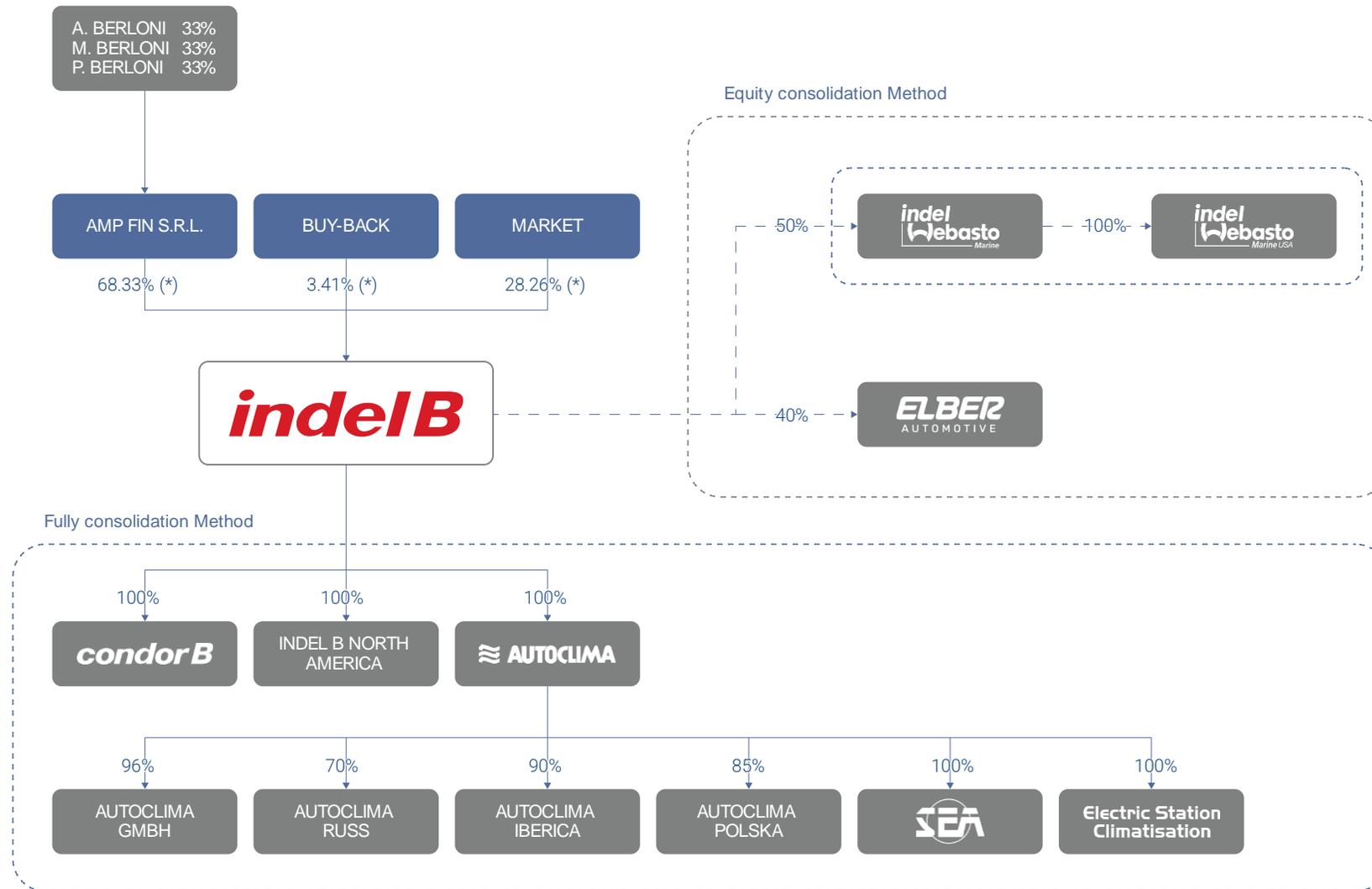


# CONSOLIDATED SALES REVENUES

12 MAY 2023

Q1  
2023

# GROUP STRUCTURE



(\*) data updated to May 12th, 2023

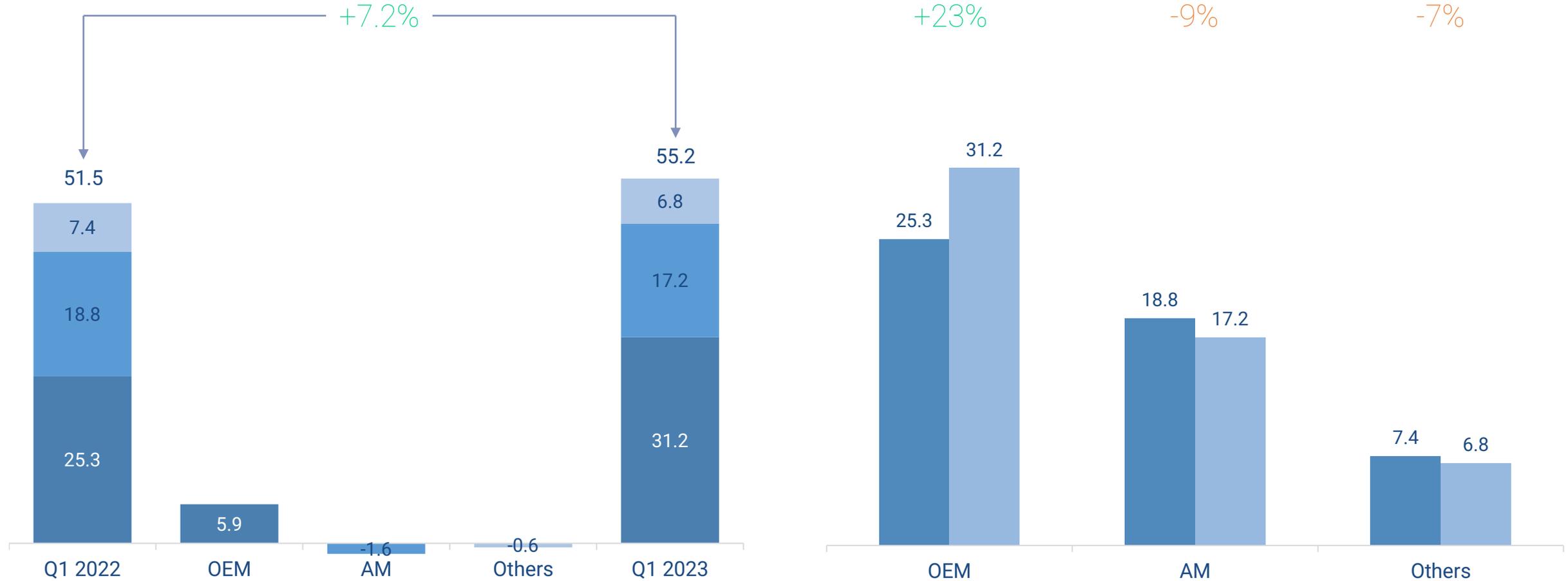
# Q1 2023 SALES



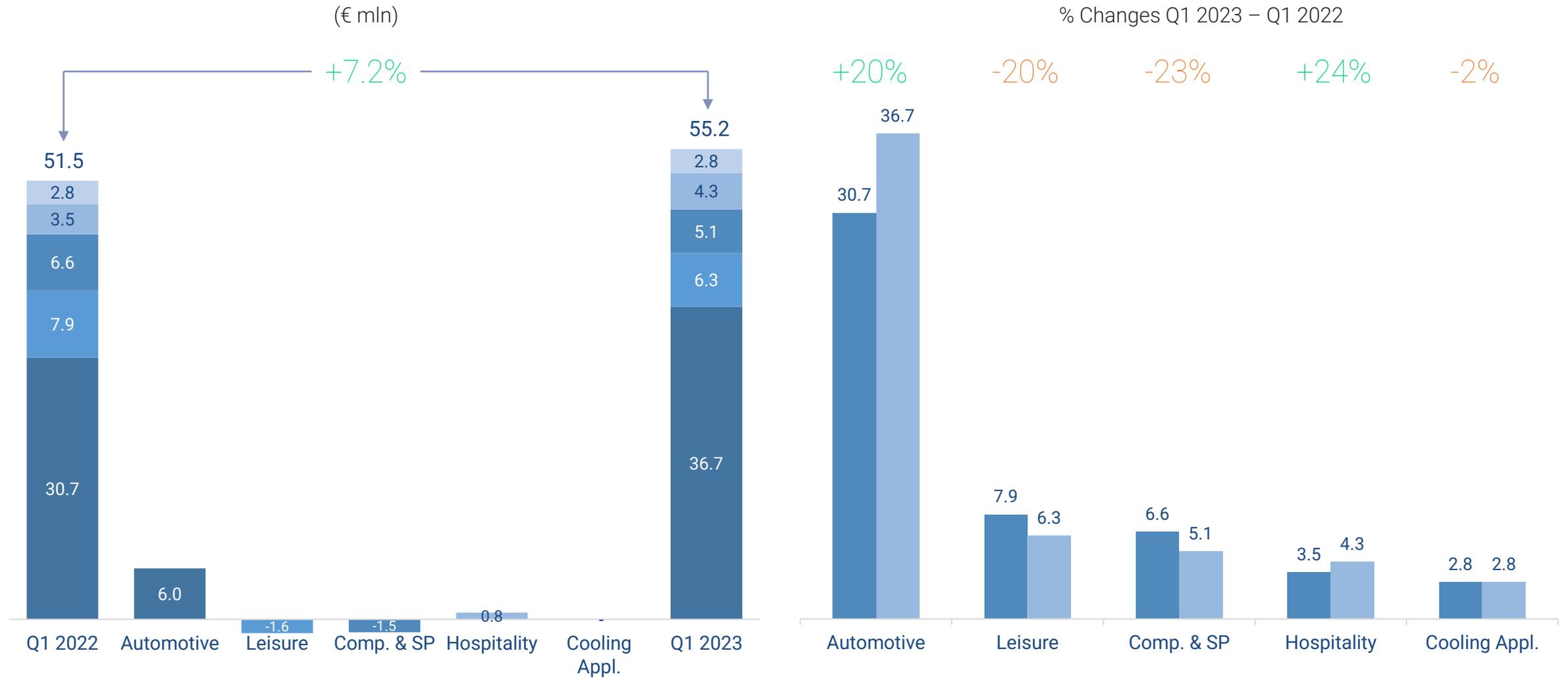
# Q1 2023 SALES BY CHANNEL

(€ mln)

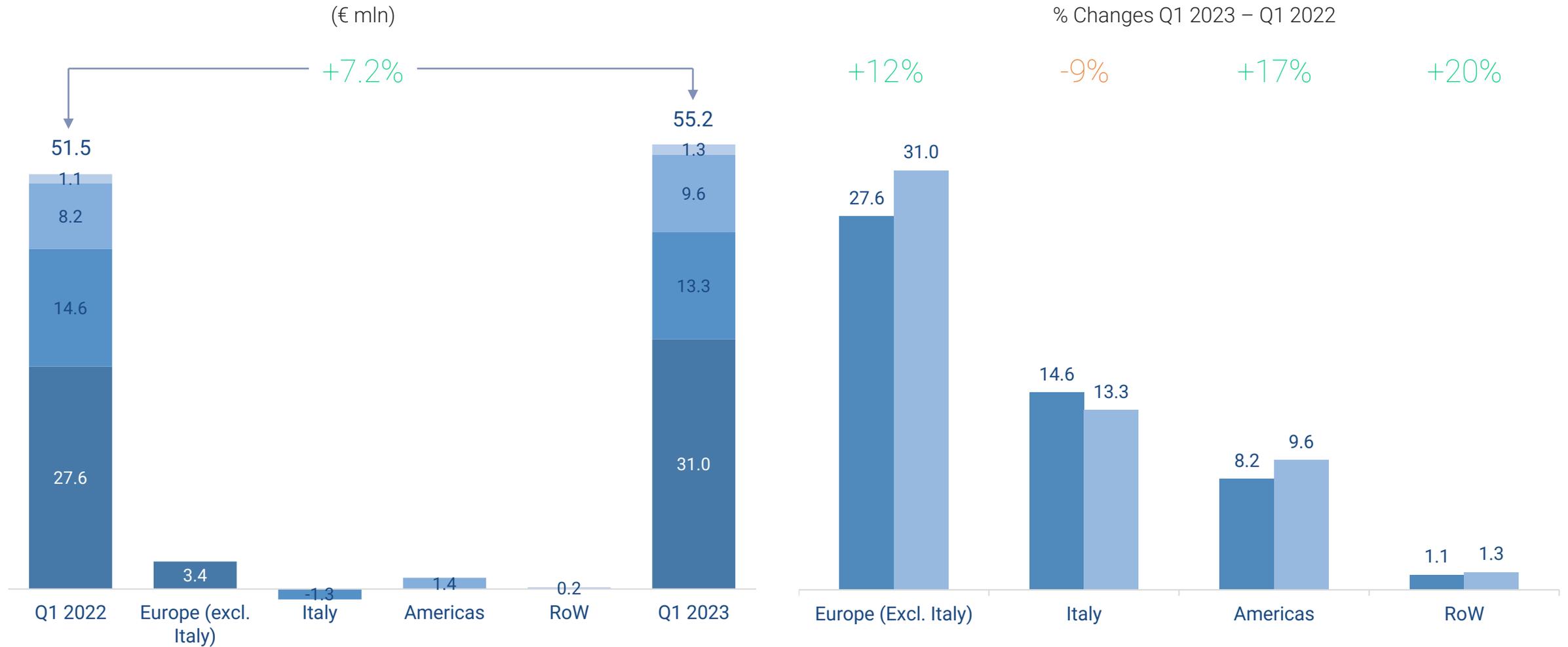
% Changes Q1 2023 – Q1 2022



# Q1 2023 SALES BY MARKET



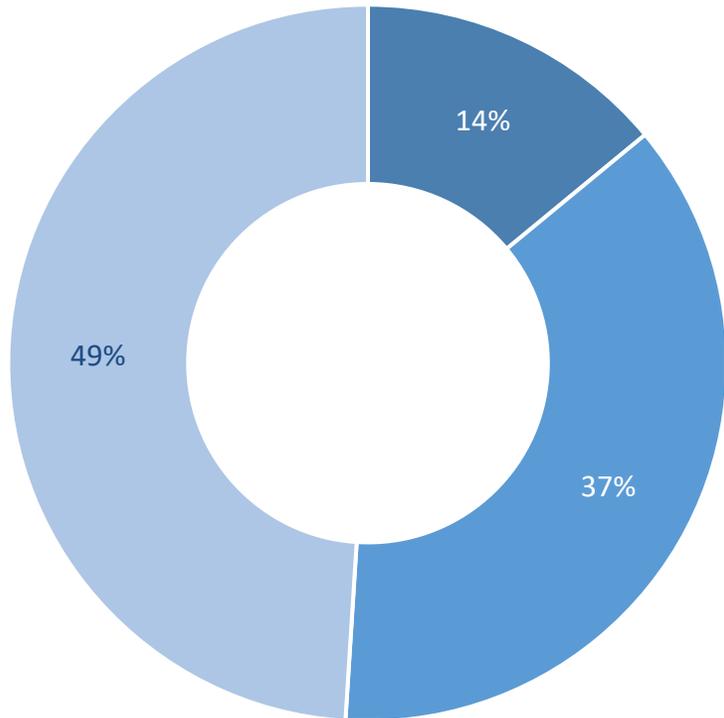
# Q1 2023 SALES BY REGION



# SALES - BREAKDOWN

## Q1 2022

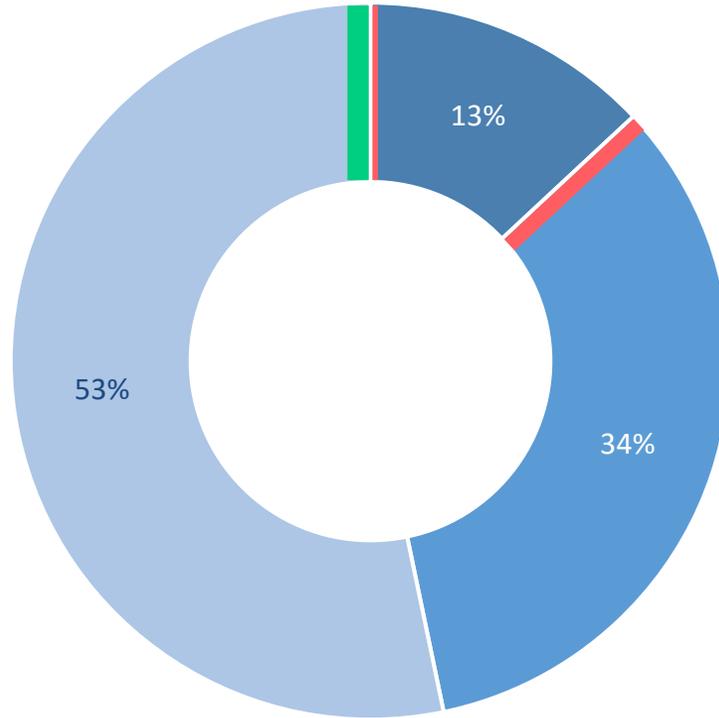
By Channel



- Others
- AM
- OEM

## Q1 2023

By Channel

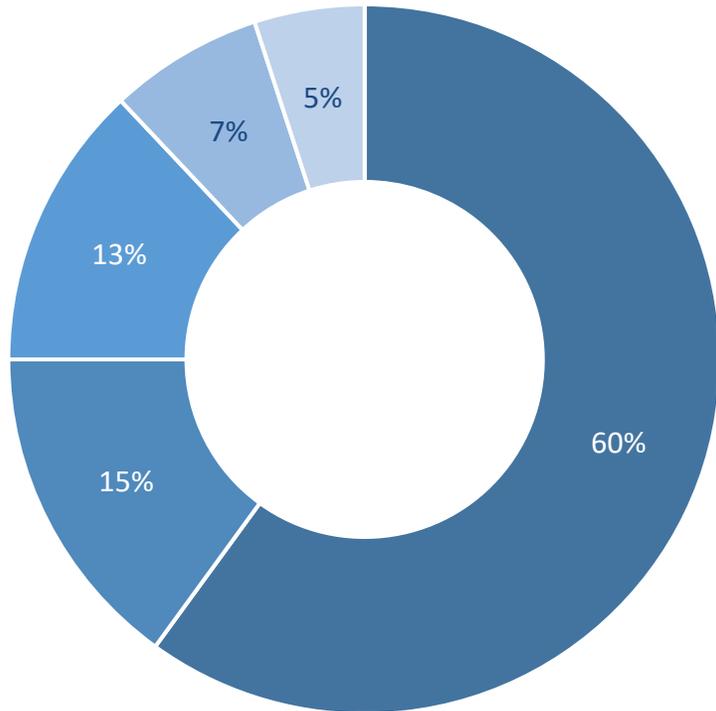


- Others
- AM
- OEM

# SALES - BREAKDOWN

## Q1 2022

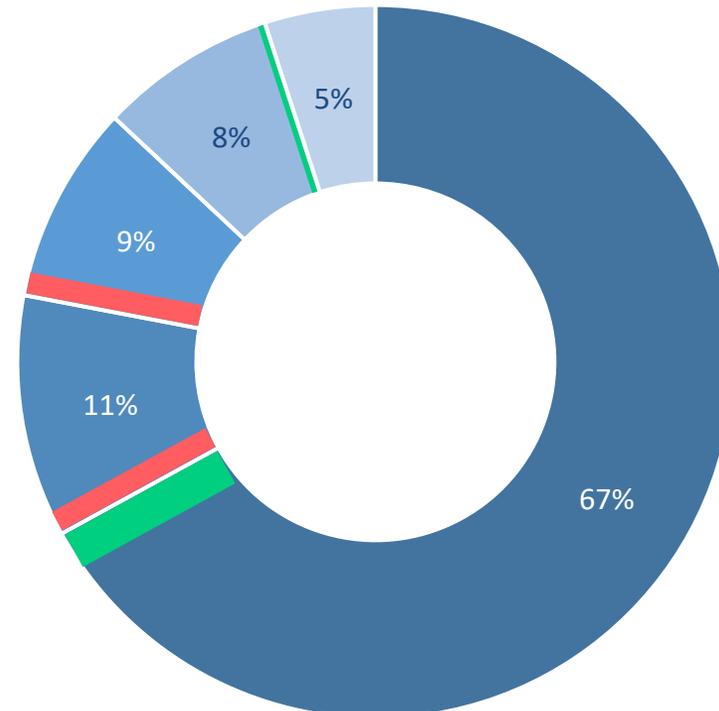
By Market



## Q1 2023

By Market

- Automotive
- Leisure
- Components&SP
- Hospitality
- Cooling Appl.

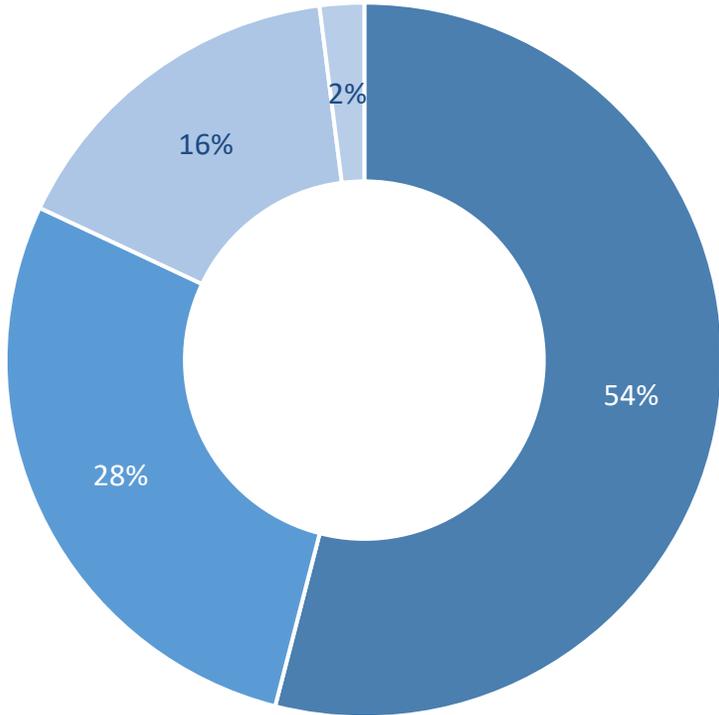


- Automotive
- Leisure
- Components&SP
- Hospitality
- Cooling Appl.

# SALES - BREAKDOWN

## Q1 2022

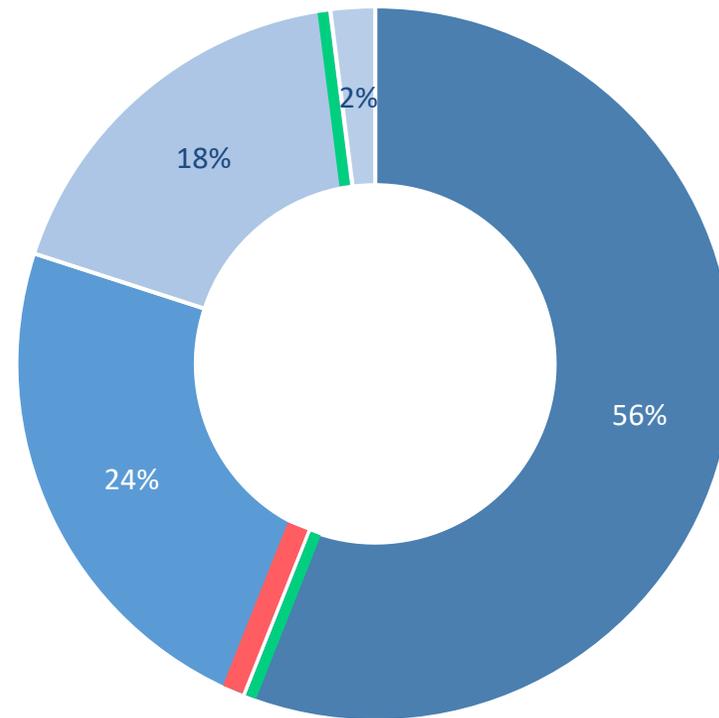
By Region



- Europe (excl. Italy)
- Italy
- Americas
- RoW

## Q1 2023

By Region

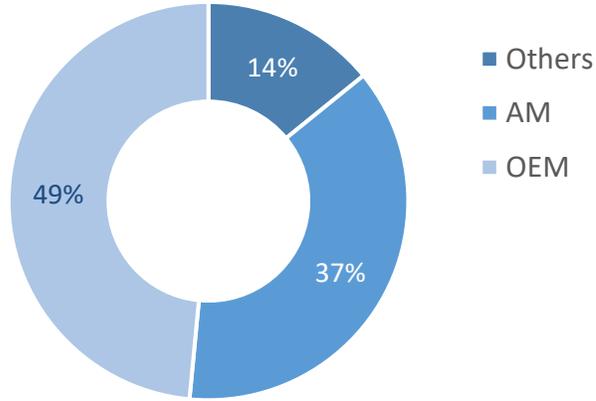


- Europe (excl. Italy)
- Italy
- Americas
- RoW

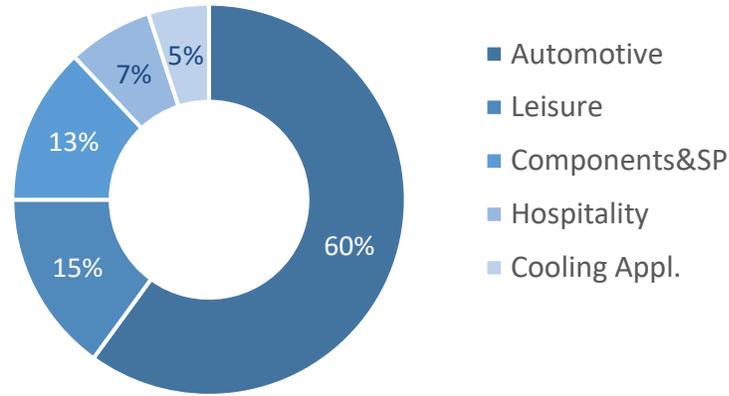
# SALES - BREAKDOWN

## Q1 2022

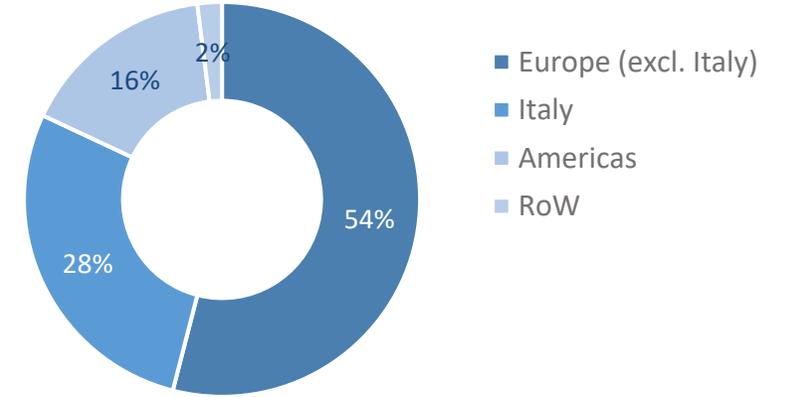
By Channel



By Market

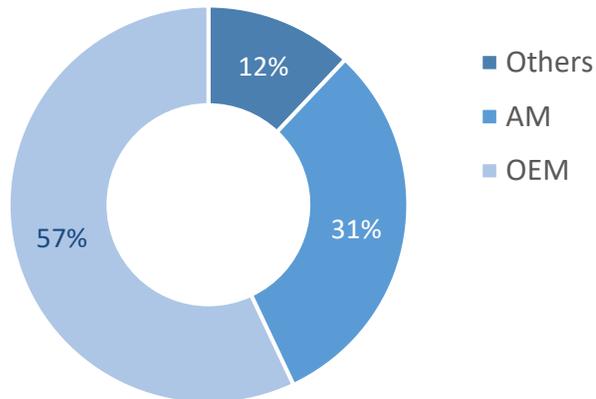


By Region

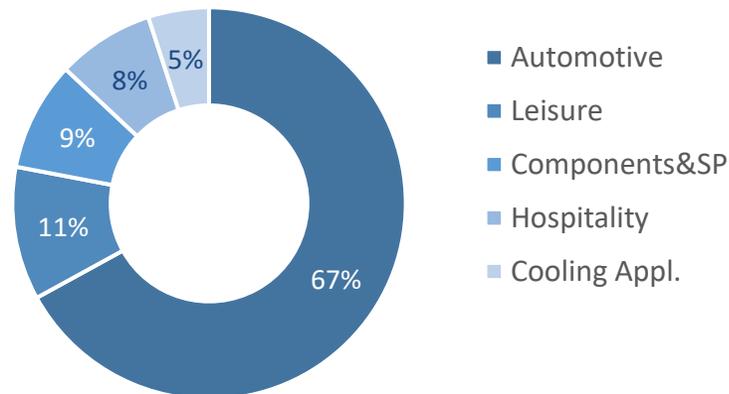


## Q1 2023

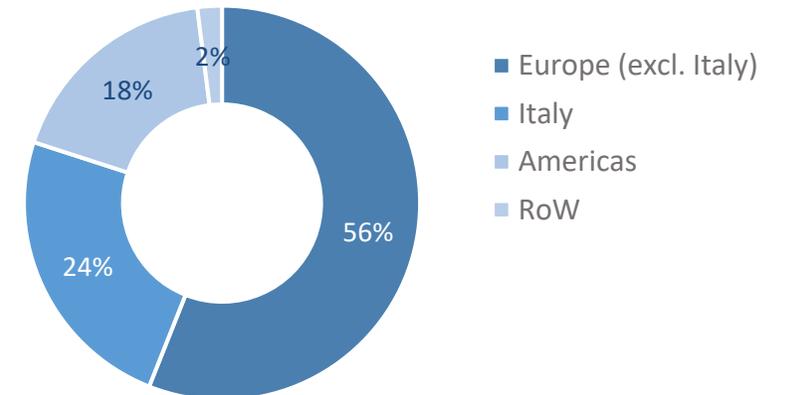
By Channel



By Market



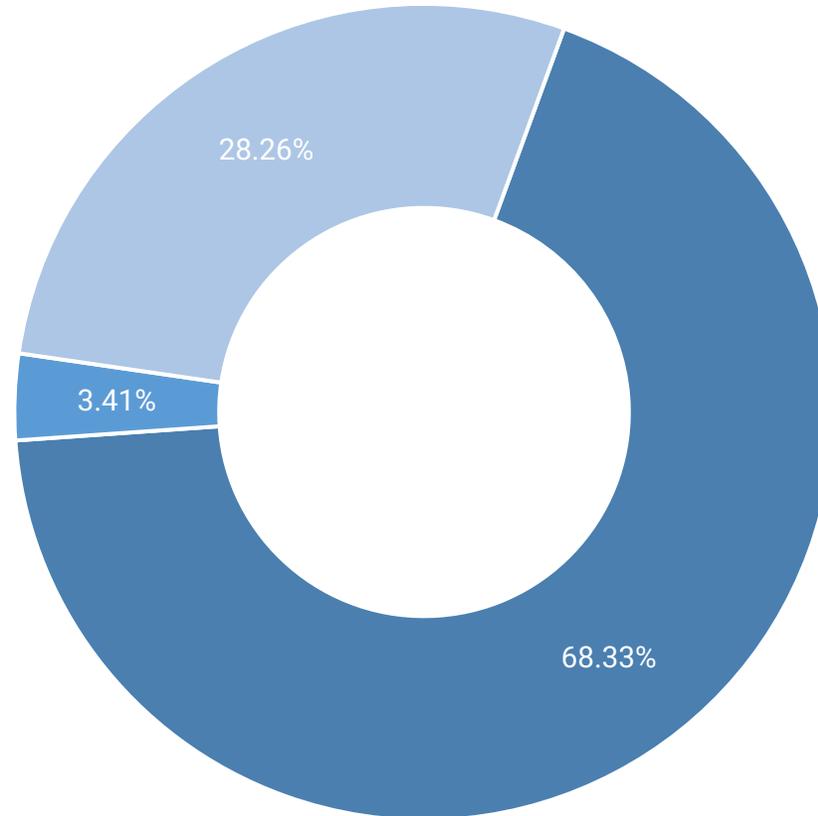
By Region



## Shareholding Structure

(situation updated as of May 12<sup>th</sup>, 2023)

- AMP Fin.
- Buy-back
- Market



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[www.indelbgroup.com](http://www.indelbgroup.com)



# UPCOMING EVENTS

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**September 27<sup>th</sup>, 2023**

meeting of the BoD for the approval of the Half-Year Financial Report as of 30<sup>th</sup> June 2023.





# NEW PRODUCTS

FRIDOM | Design by Massimo Mussapi

## INDEL B'S CUBE FREESTANDING WINS THE RED DOT AWARD

Part of the Fridom family, wholly designed by Massimo Mussapi, Cube Freestanding translates the main values of the series of products into an elegant and contemporary hotel minibar with four legs. Its minimal design breaks the traditional schemes and rules, finds new spaces and opens to never seen before interior compositions. It also features a system of innovations that maximizes its functionalities and sustainability.

A series of impressive characteristics that the Red Dot Award jury valued with its award for the best product design 2023. The red mark represents more than 60 years of history in the research of top-tier products destined to become international milestones, and now testifies the incredible level of Indel B's R&D and its revolutionary heritage.



 Fridom

 red dot winner 2023

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***Group***