

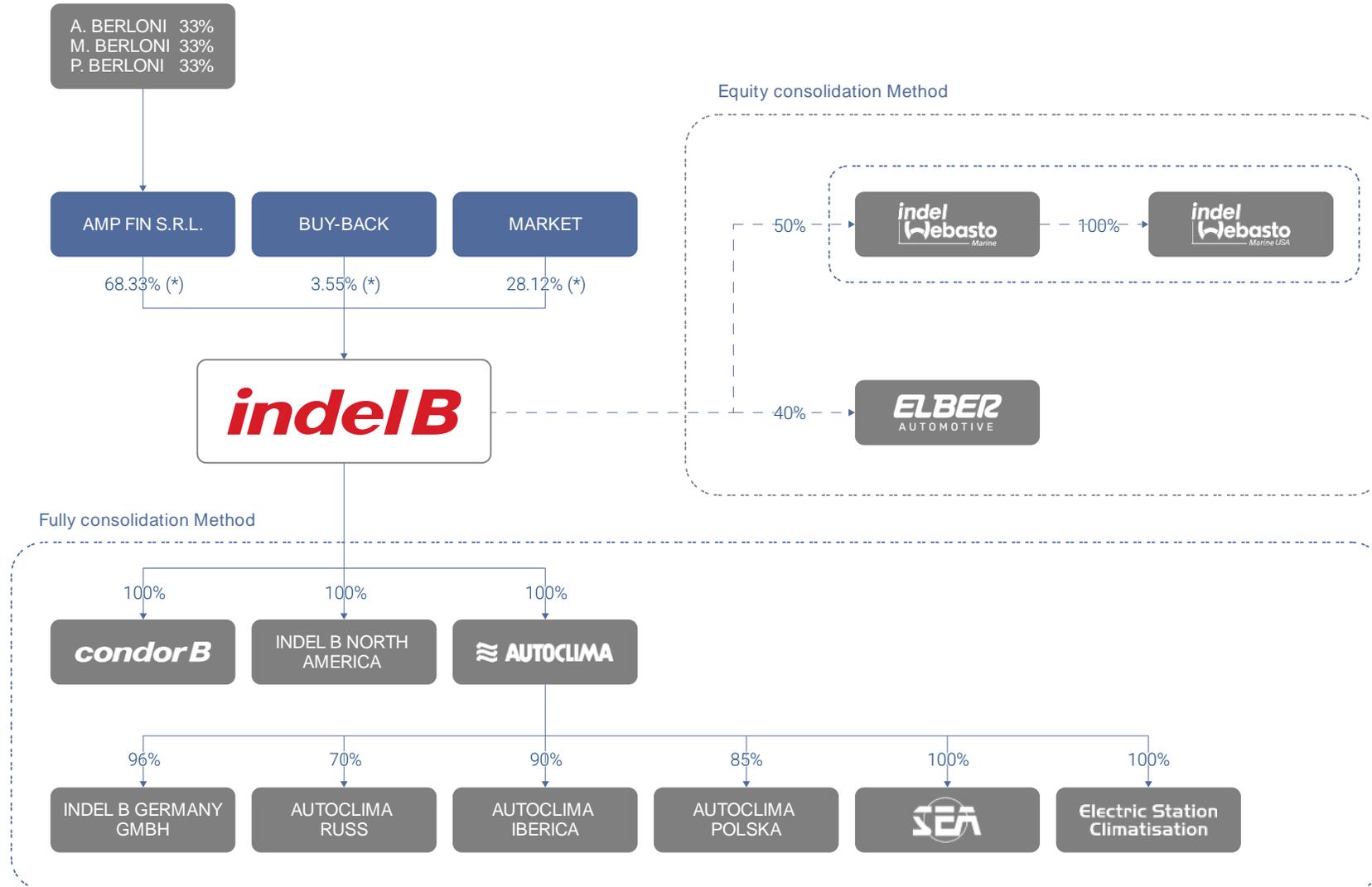


CONSOLIDATED SALES REVENUES

27 OCTOBER 2023

9M 2023

GROUP STRUCTURE



(* data updated to September 30th, 2023)

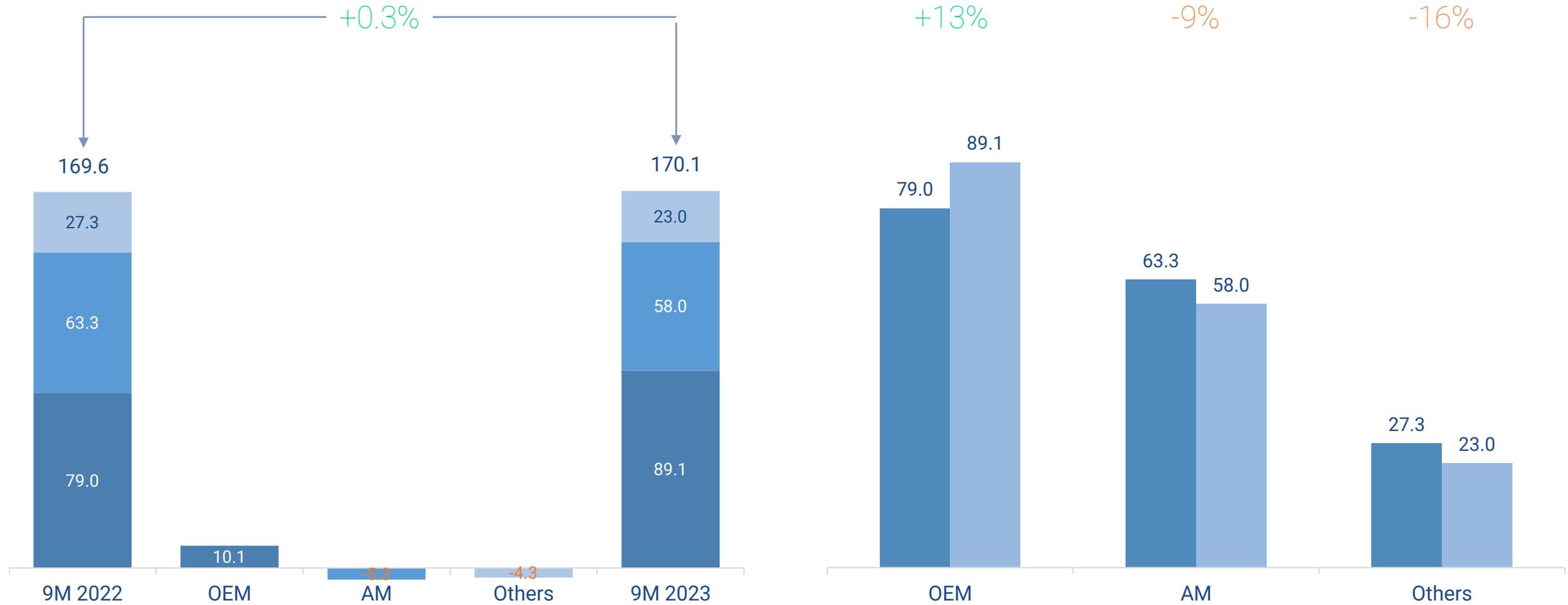
9M 2023 SALES



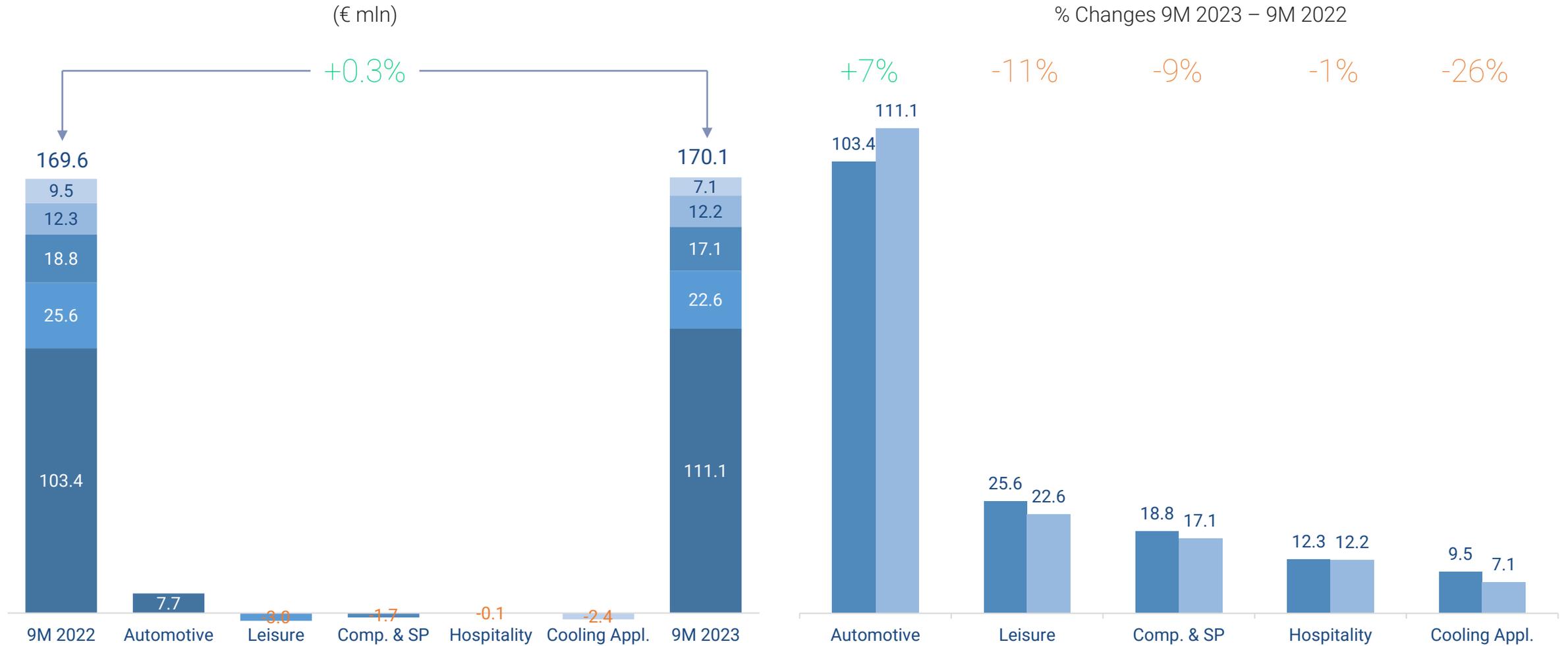
9M 2023 SALES BY CHANNEL

(€ mln)

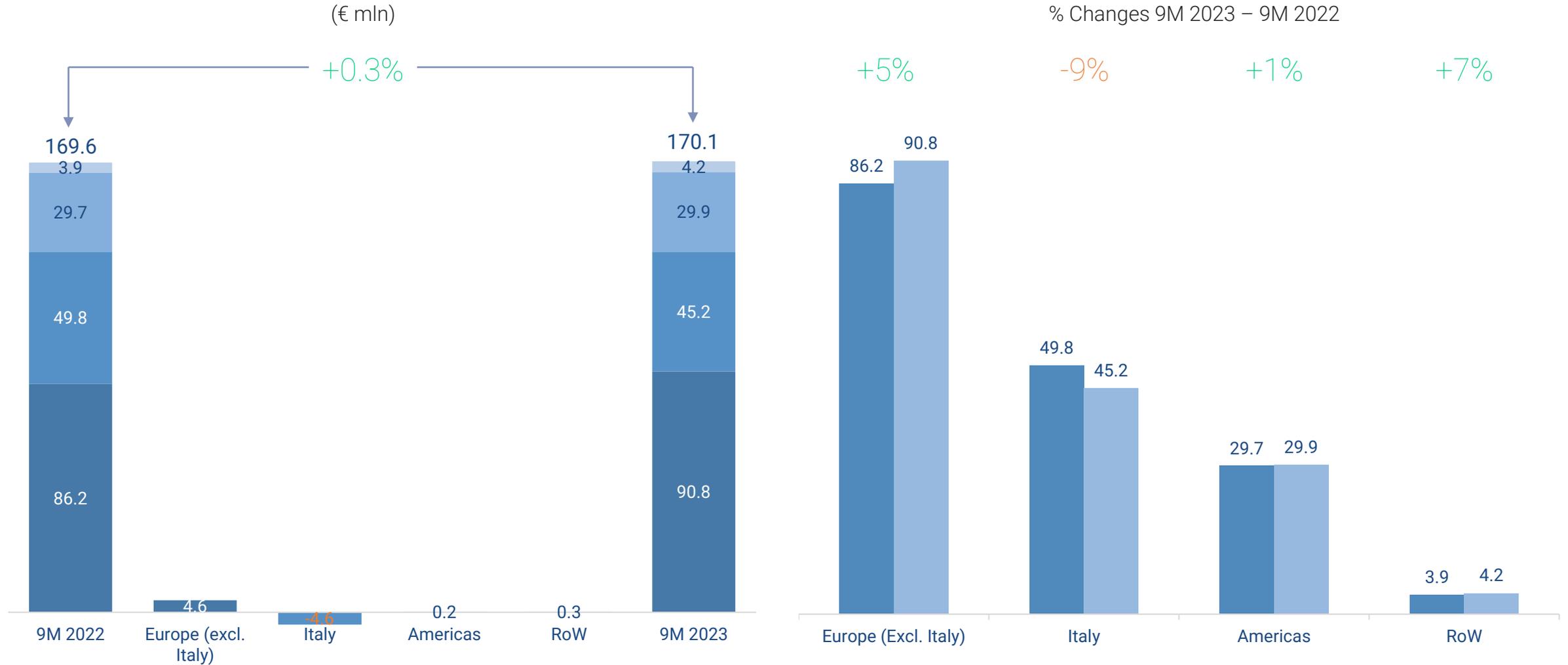
% Changes 9M 2023 – 9M 2022



9M 2023 SALES BY MARKET



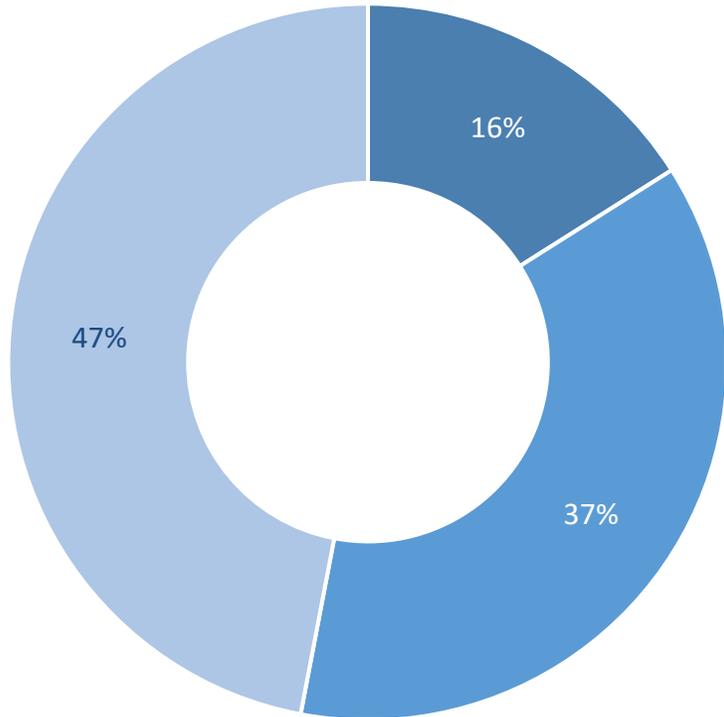
9M 2023 SALES BY REGION



SALES - BREAKDOWN

9M 2022

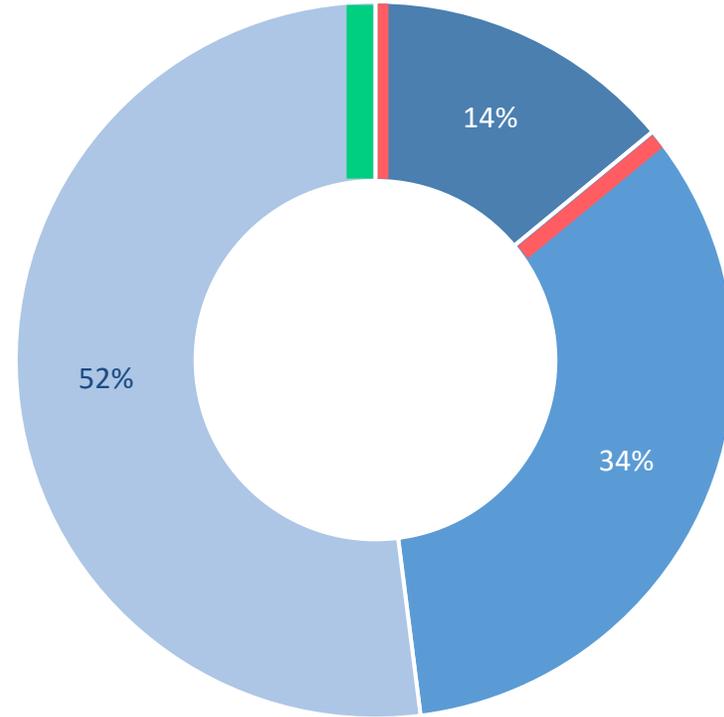
By Channel



- Others
- AM
- OEM

9M 2023

By Channel

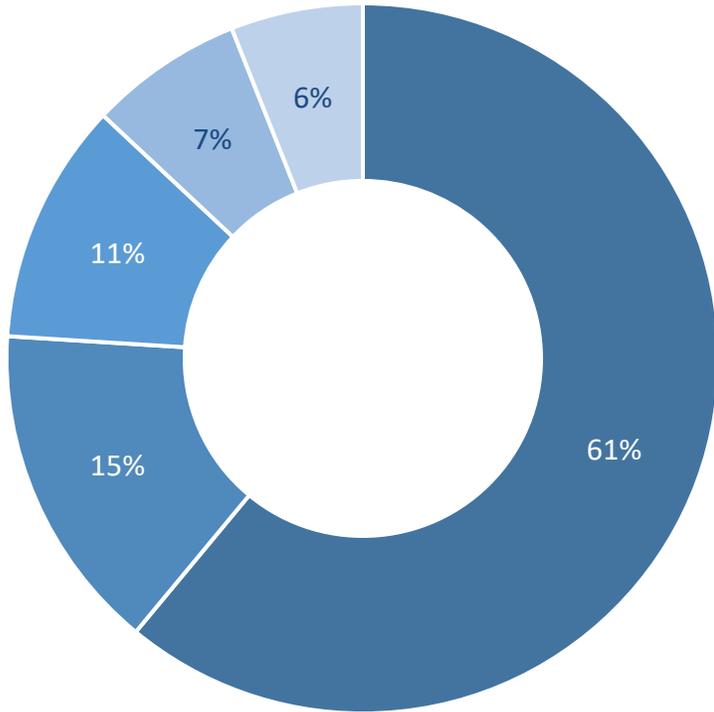


- Others
- AM
- OEM

SALES - BREAKDOWN

9M 2022

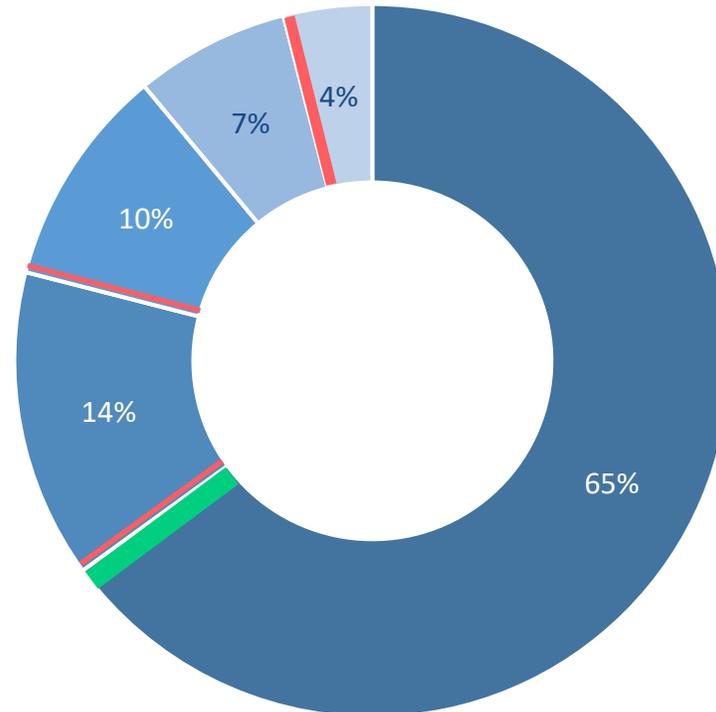
By Market



9M 2023

By Market

- Automotive
- Leisure
- Components&SP
- Hospitality
- Cooling Appl.

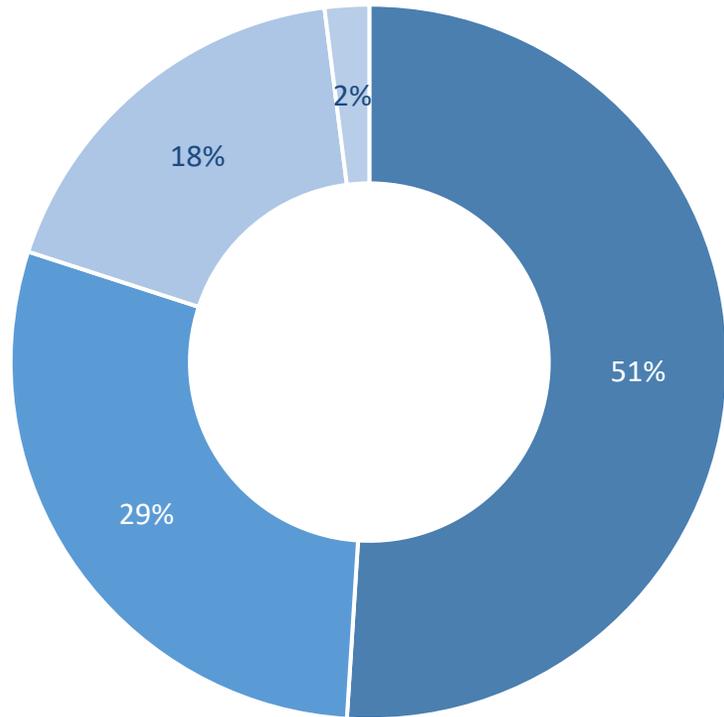


- Automotive
- Leisure
- Components&SP
- Hospitality
- Cooling Appl.

SALES - BREAKDOWN

9M 2022

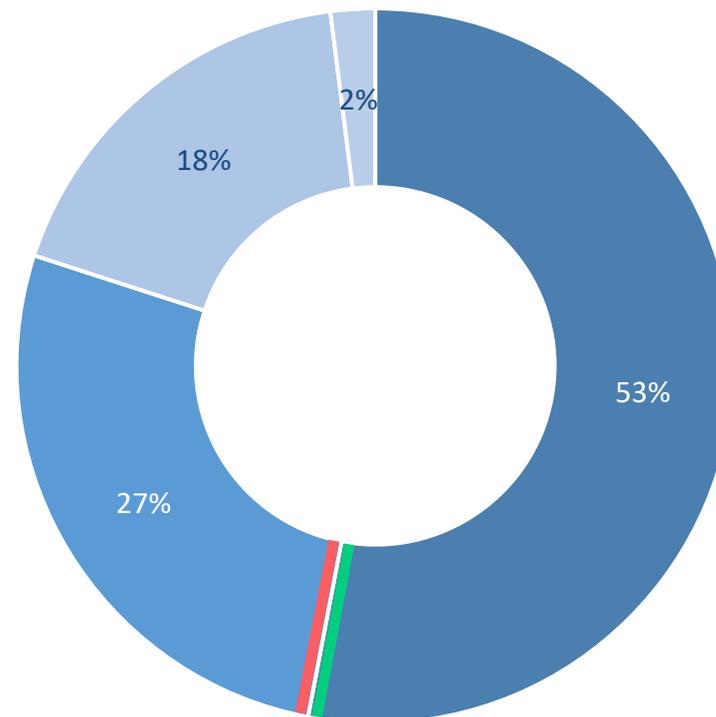
By Region



- Europe (excl. Italy)
- Italy
- Americas
- RoW

9M 2023

By Region

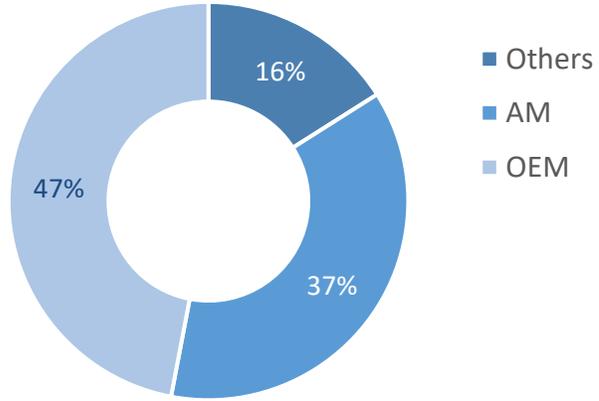


- Europe (excl. Italy)
- Italy
- Americas
- RoW

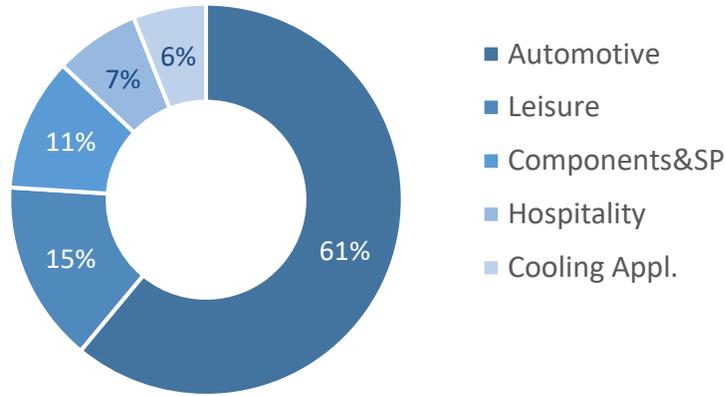
SALES - BREAKDOWN

9M 2022

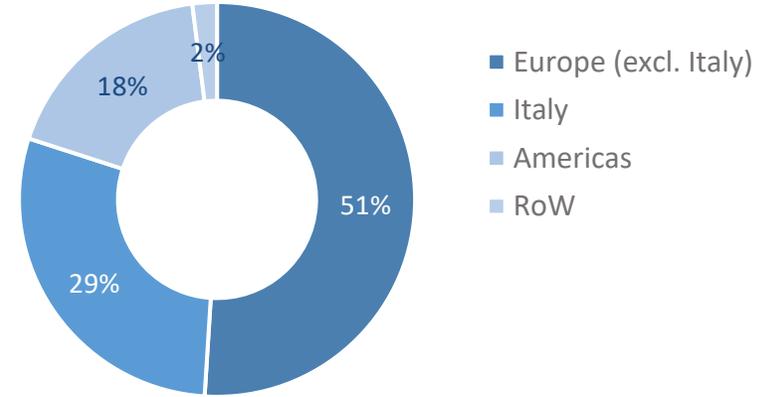
By Channel



By Market

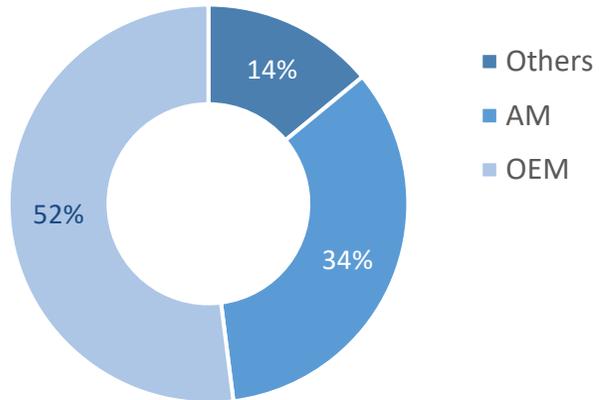


By Region

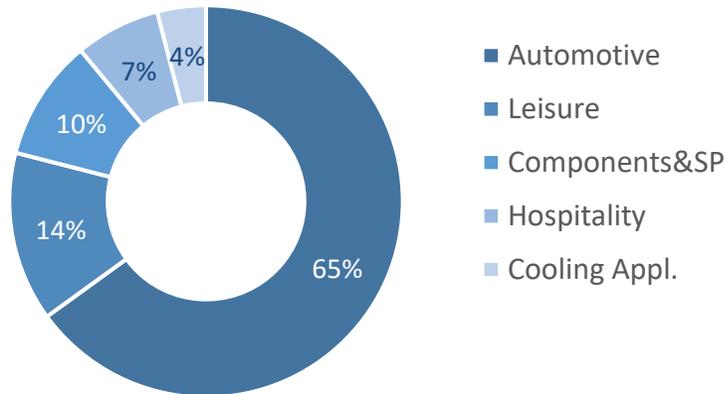


9M 2023

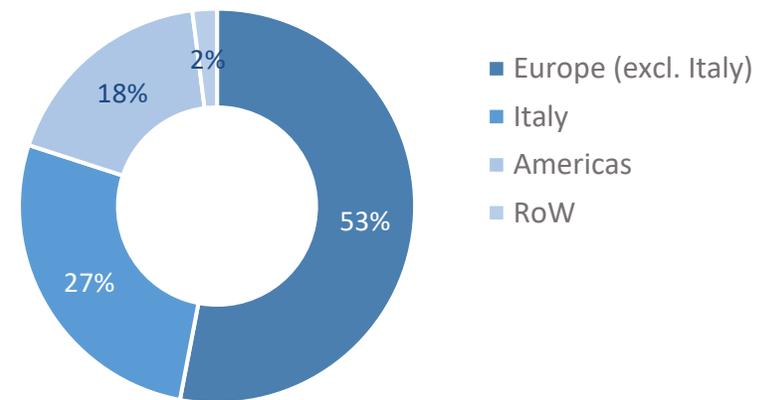
By Channel



By Market



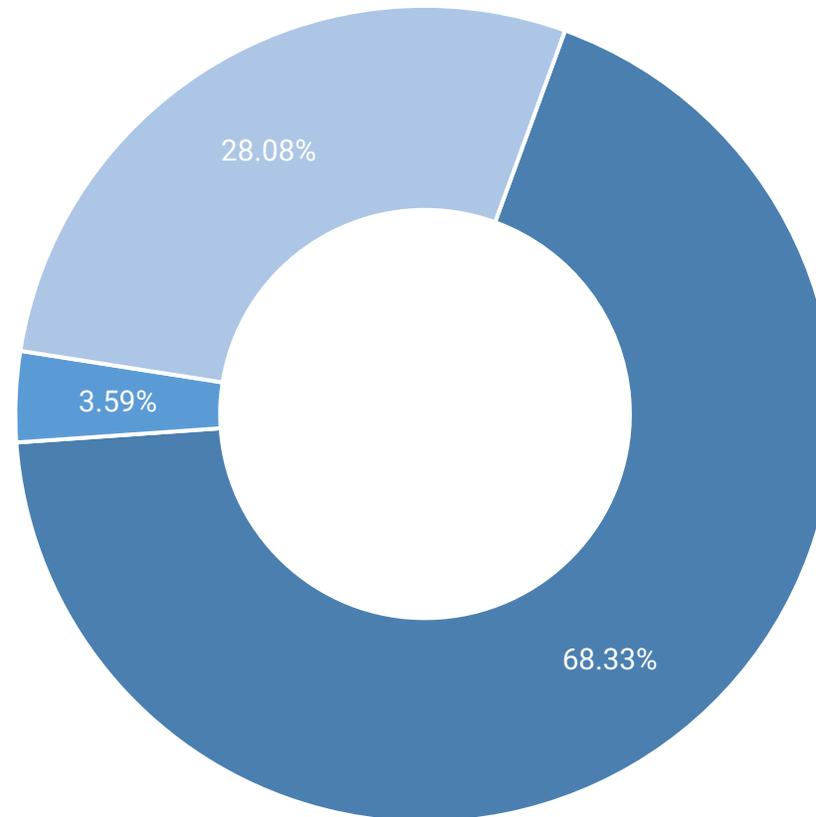
By Region



Shareholding Structure

(situation updated as of October 23rd, 2023)

- AMP Fin.
- Buy-back
- Market



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NEW PLEIN-AIRCON 12V

A FURTHER STEP INTO REVOLUTION.

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Two different air conditioners that meet different functional, aesthetic and structural needs. Two solutions that allow each traveller to explore their own personal outdoor experience, without formal constraints nor on already mapped out routes. The Plein-Aircon 12V RINGLIGHT and the Plein-Aircon 12V LIGHTBOX translate the OFF experience and desire for off-road freedom into new ways of use and unprecedented functionality.



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