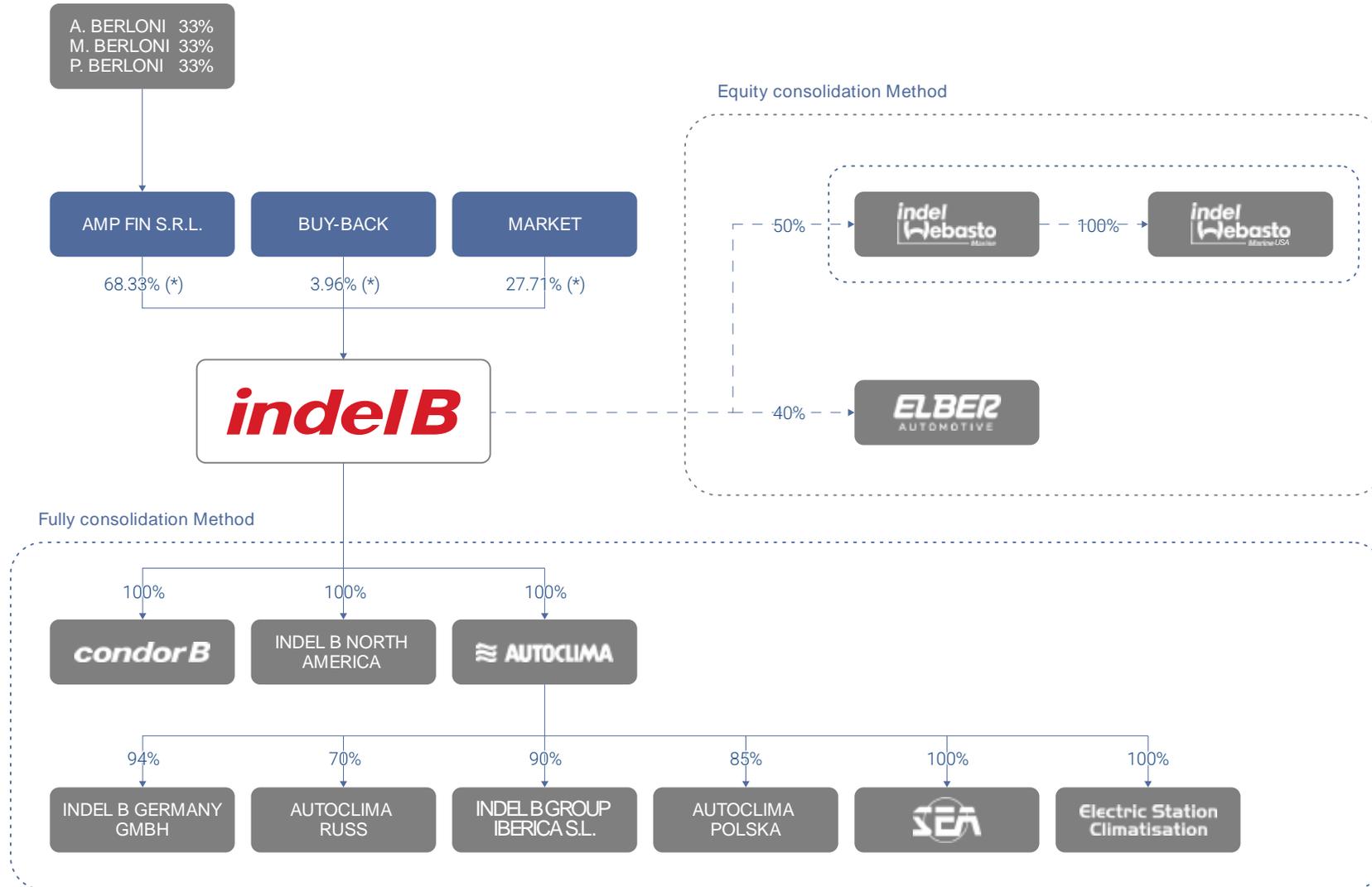


CONSOLIDATED SALES REVENUES

10 MAY 2024

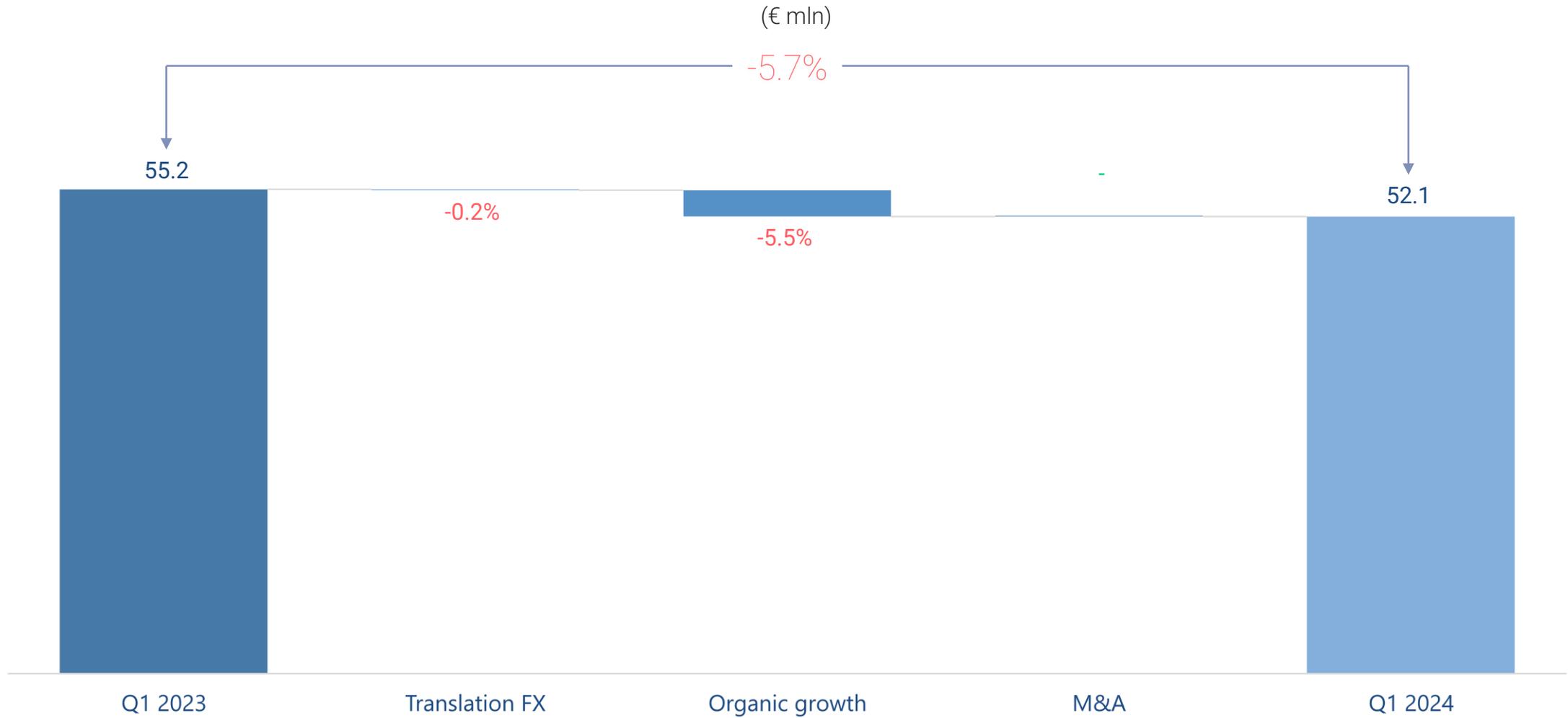
Q1 2024

GROUP STRUCTURE

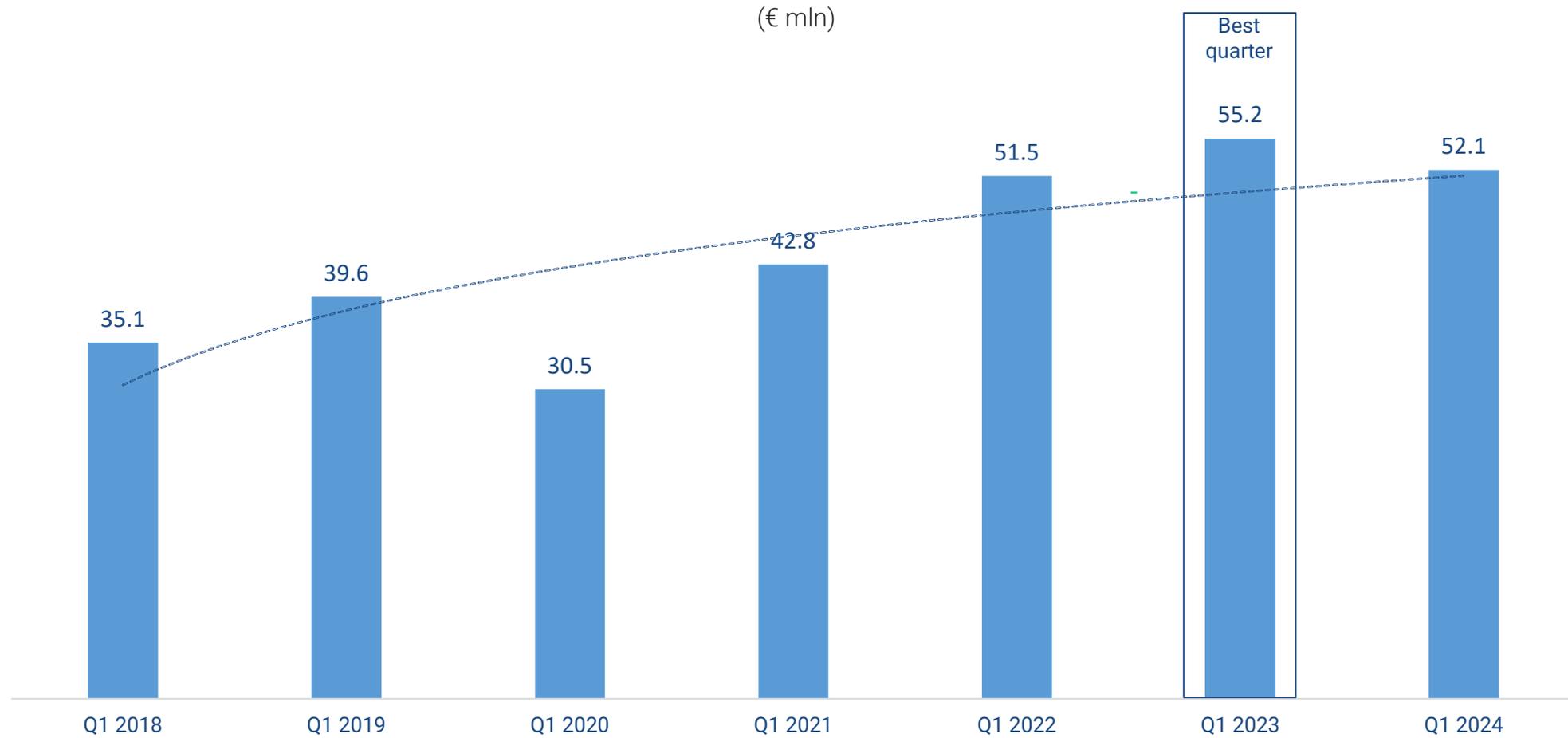


(*) data updated to May 10th, 2024

Q1 2024 SALES



Q1 SALES TREND

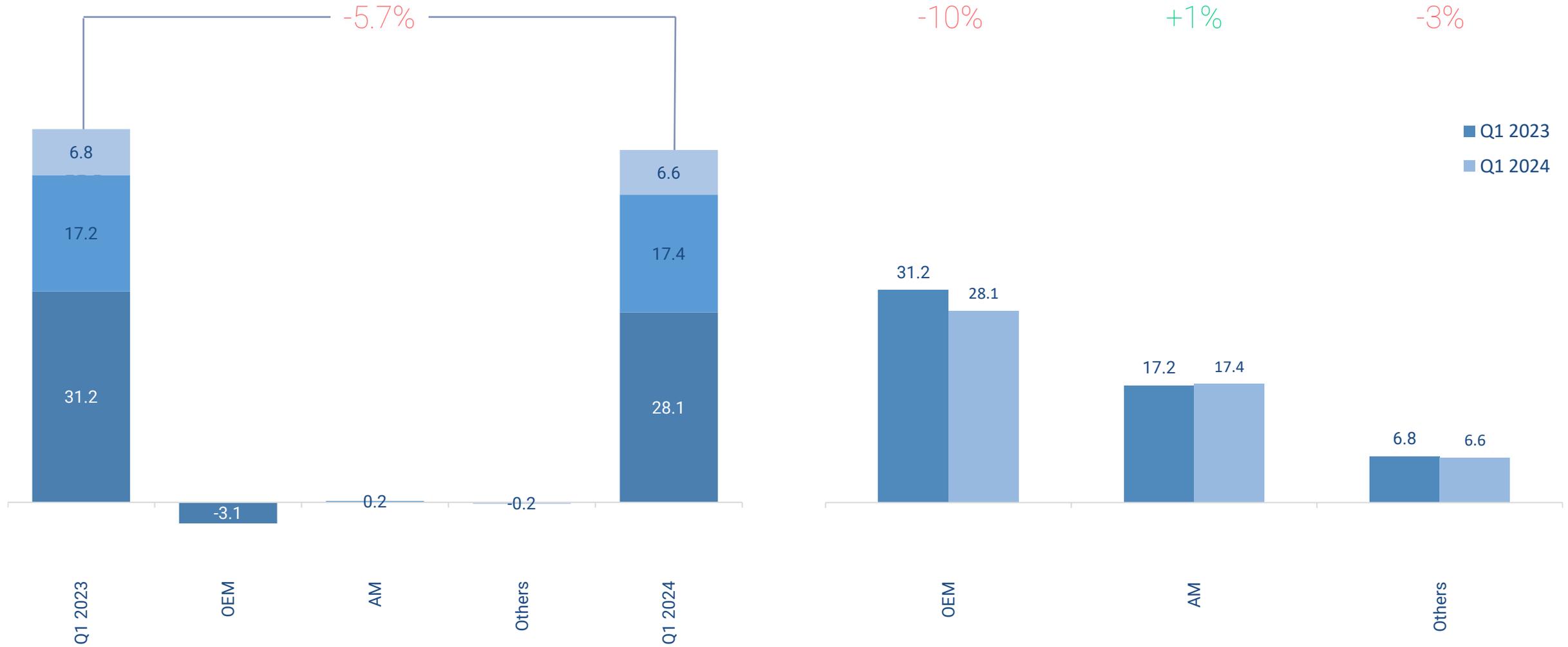


Q1 2024 is the second best first quarter ever in the history of Indel B

Q1 2024 SALES BY CHANNEL

(€ mln)

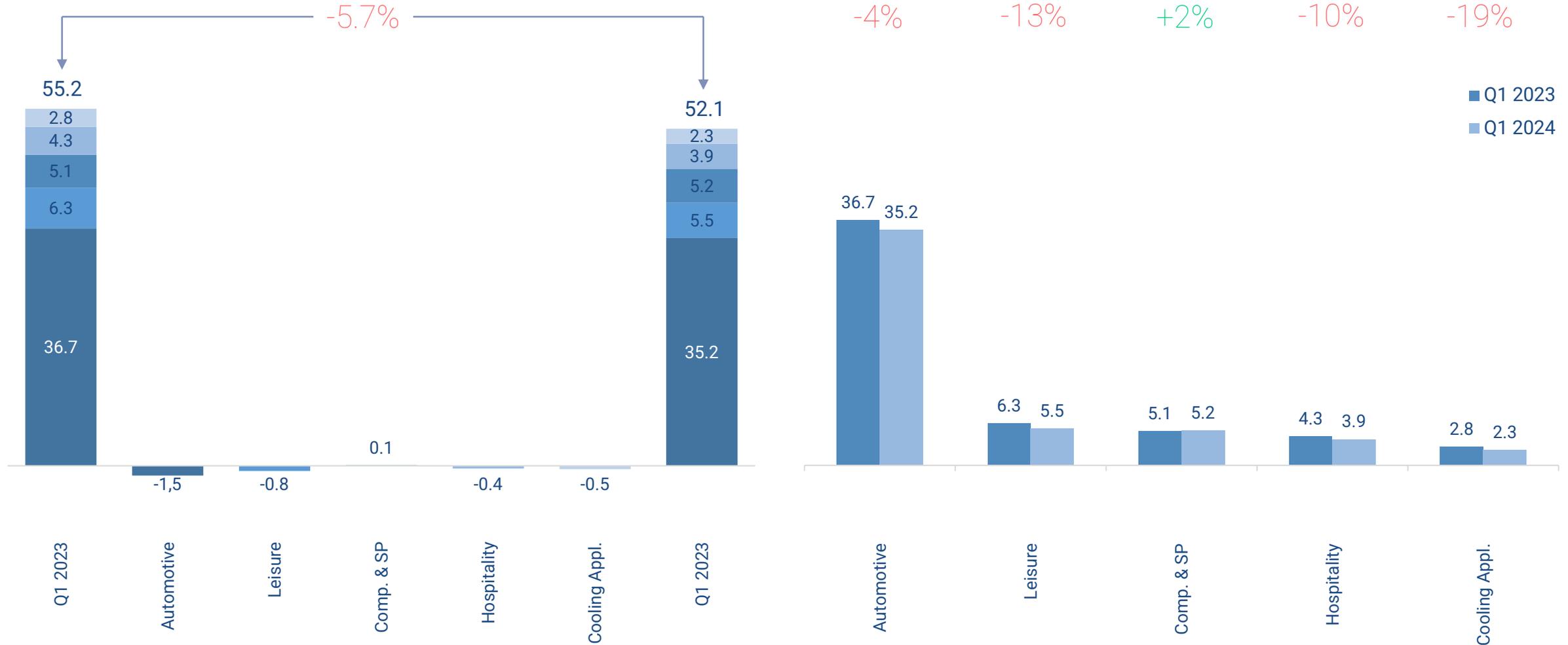
% Changes Q1 2024 vs. Q1 2023



Q1 2024 SALES BY MARKET

(€ mln)

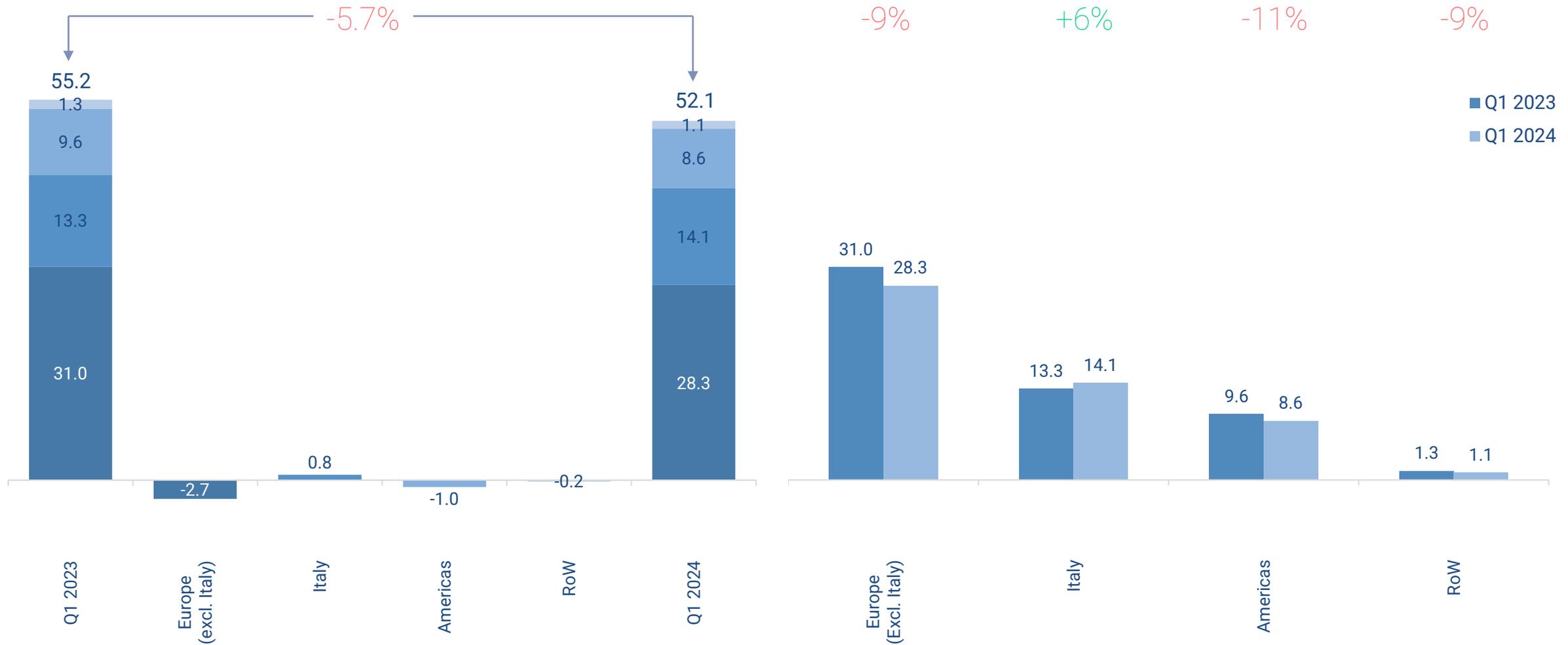
% Changes Q1 2024 vs. Q1 2023



Q1 2024 SALES BY REGION

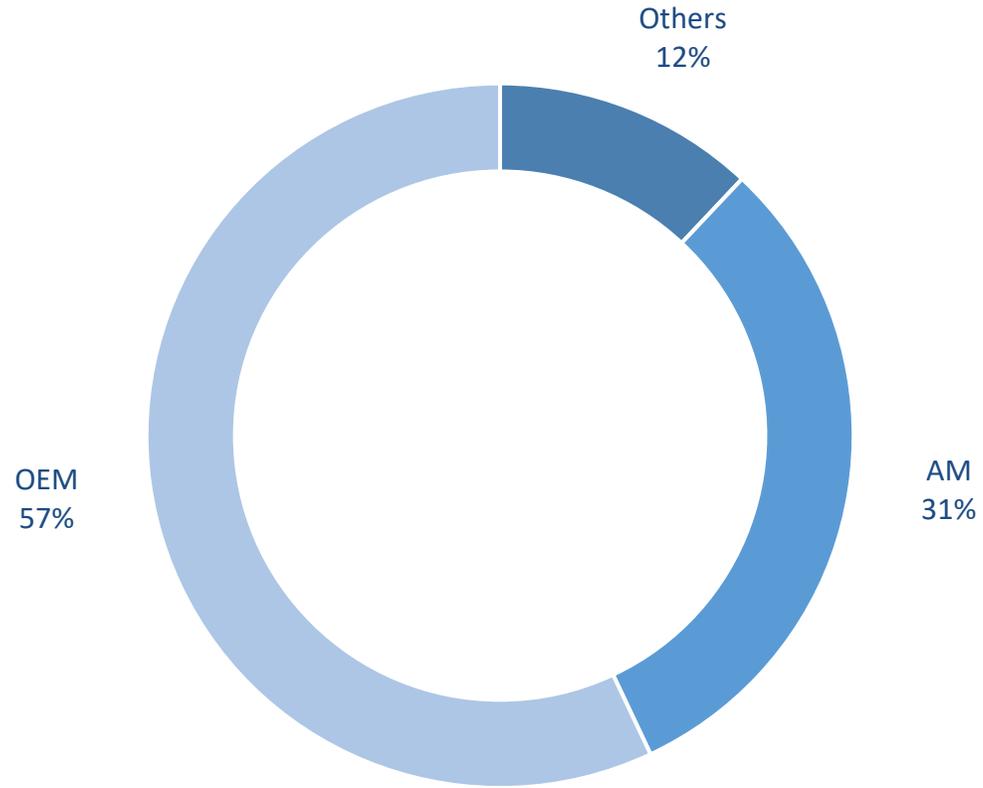
(€ mln)

% Changes Q1 2024 vs. Q1 2023

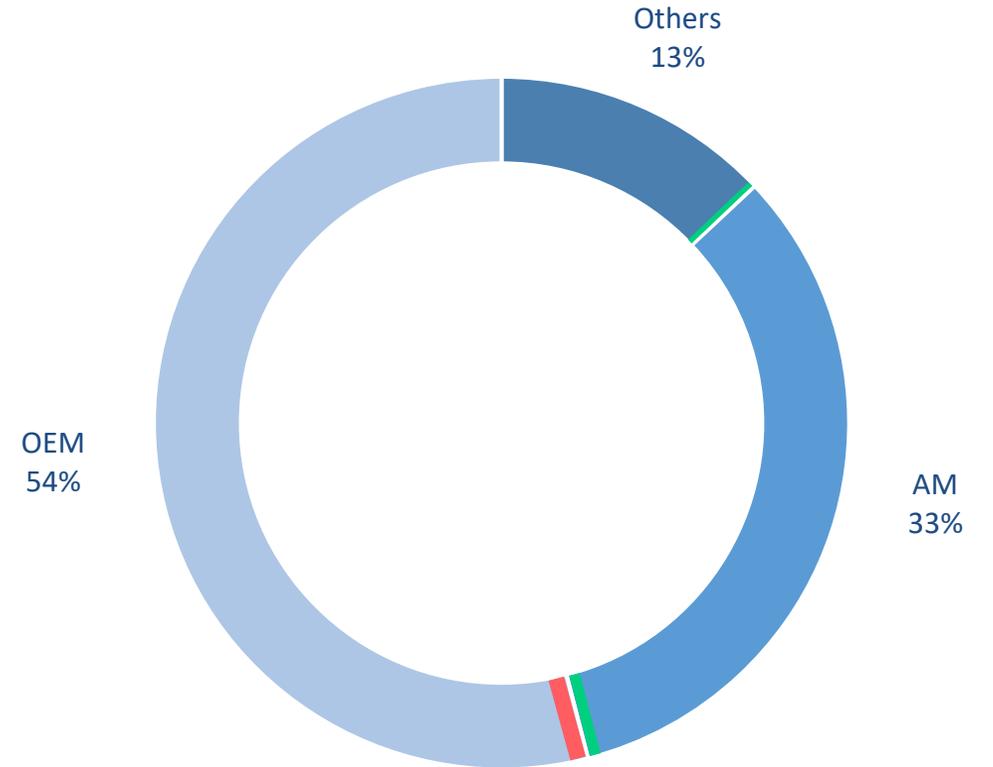


SALES – BREAKDOWN BY CHANNEL

Q1 2023

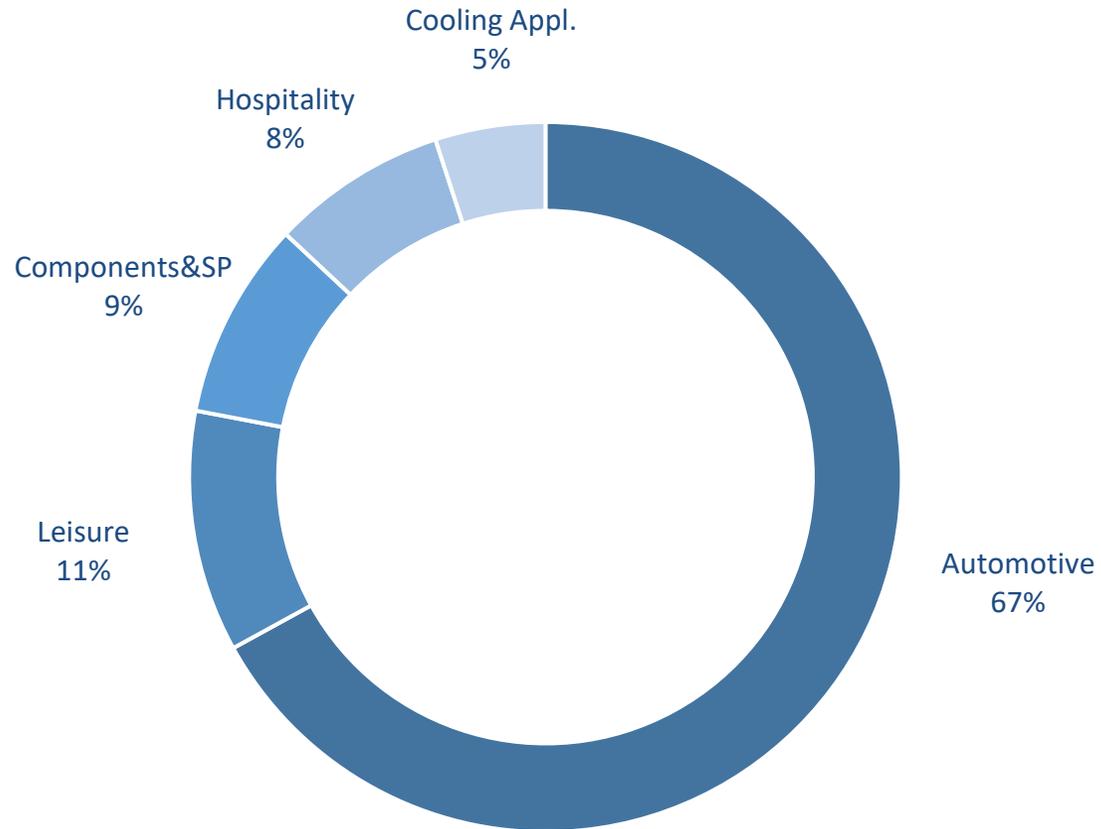


Q1 2024

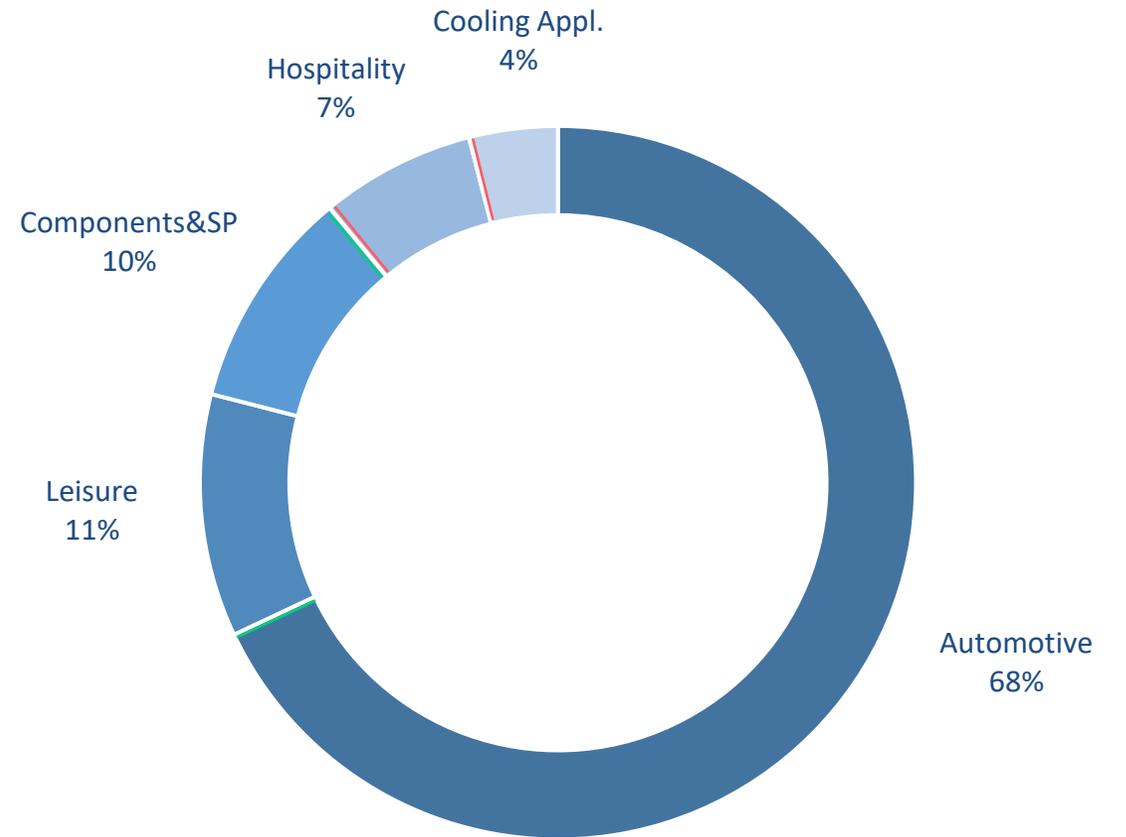


SALES – BREAKDOWN BY MARKET

Q1 2023

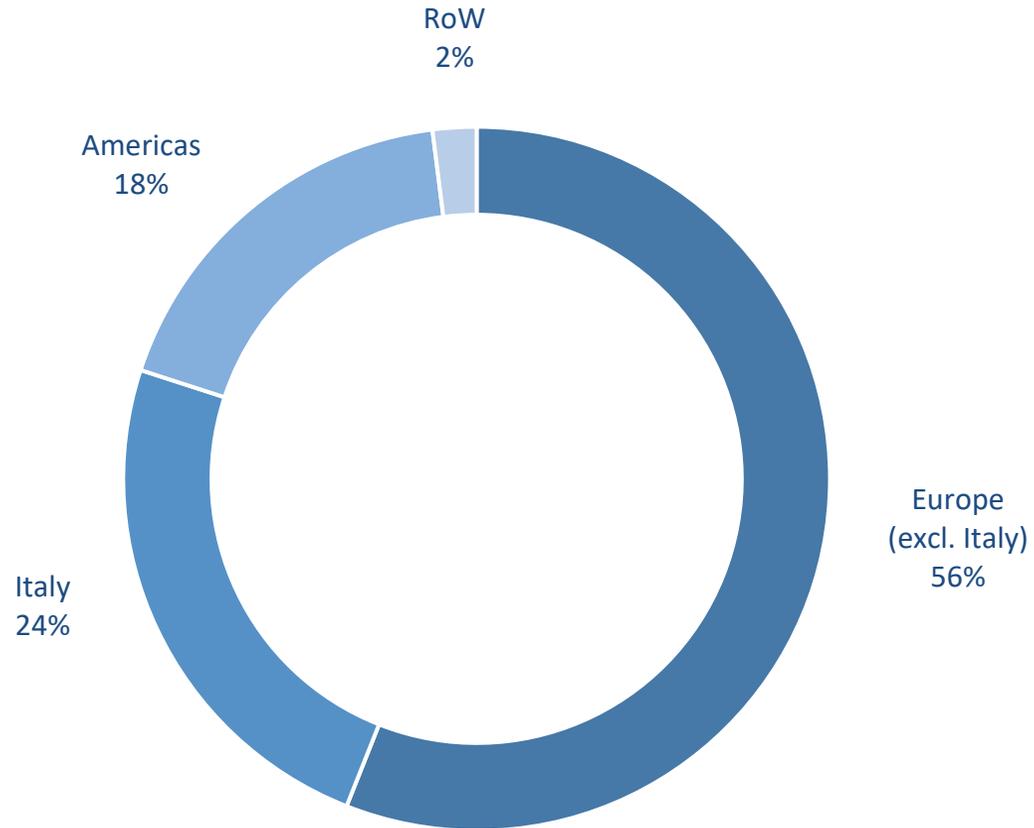


Q1 2024

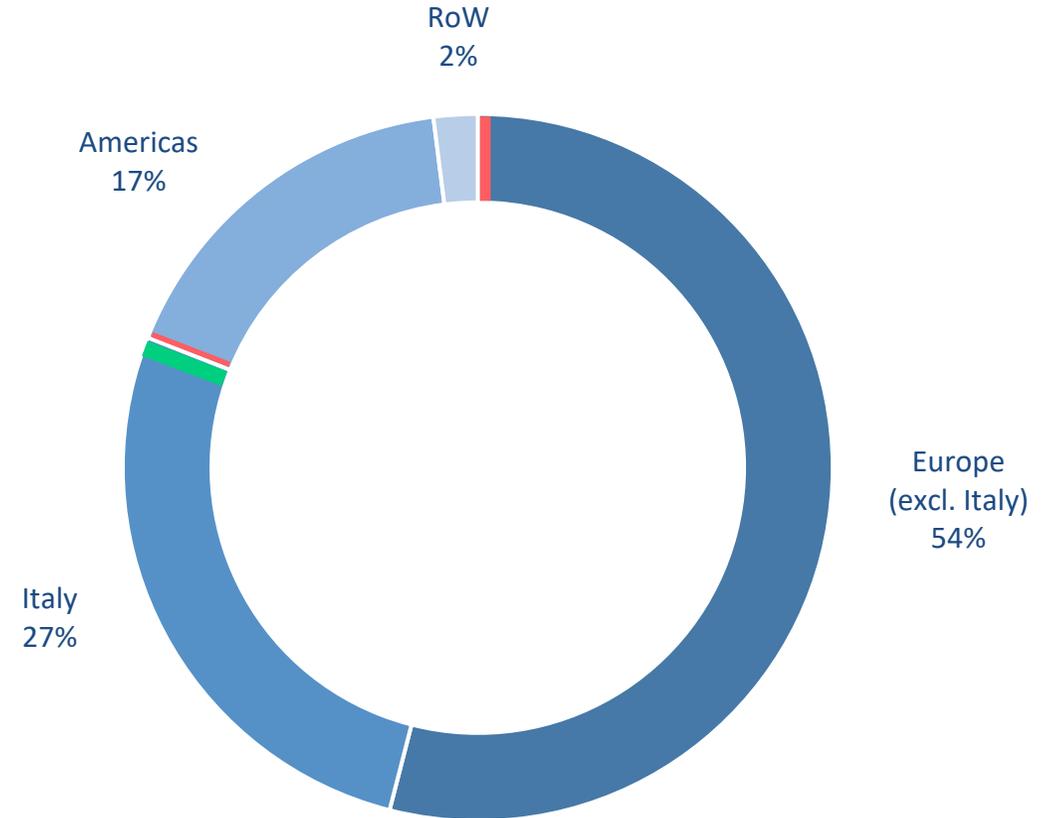


SALES – BREAKDOWN BY REGION

Q1 2023



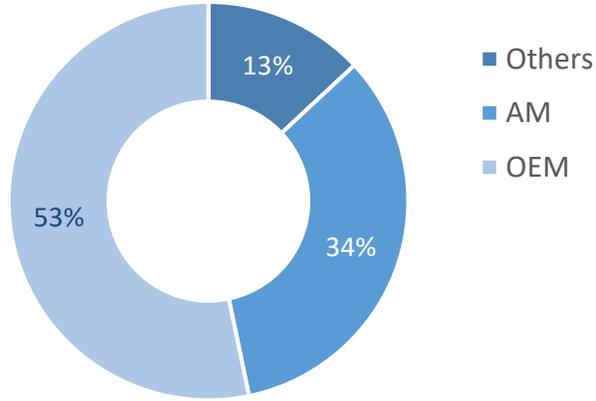
Q1 2024



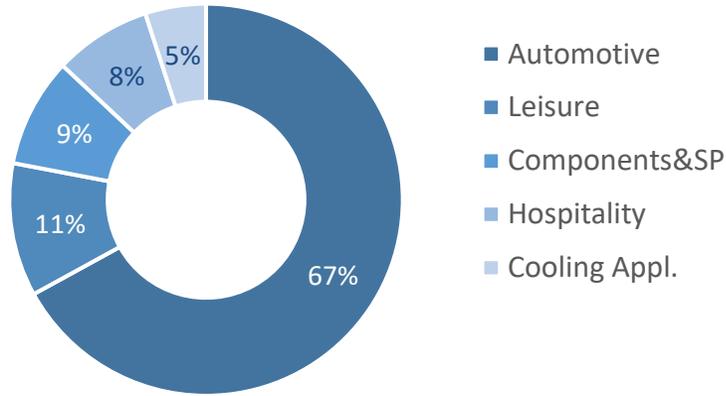
SALES - BREAKDOWN

Q1 2023

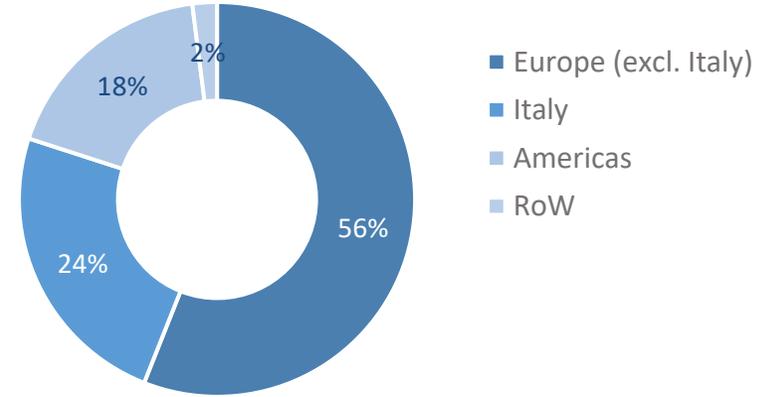
By Channel



By Market

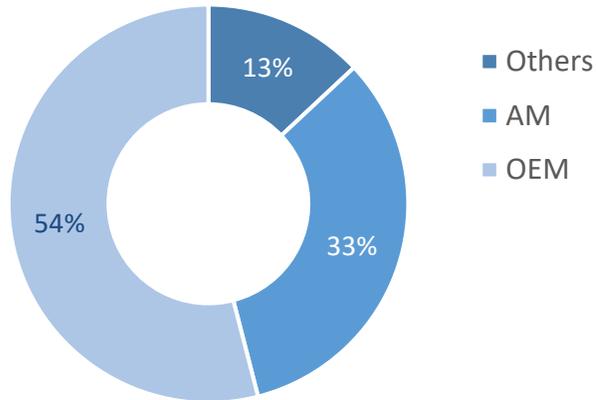


By Region

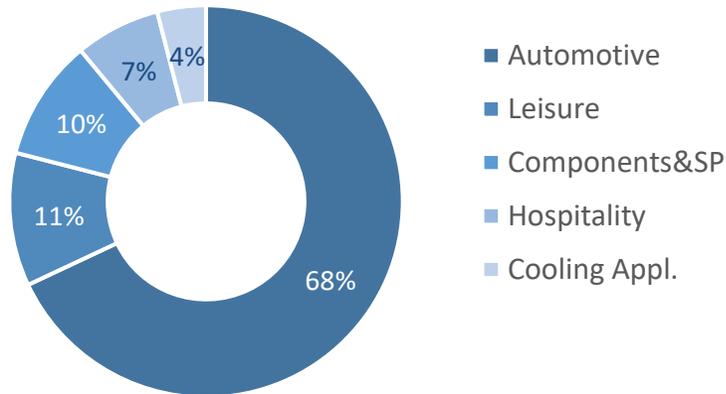


Q1 2024

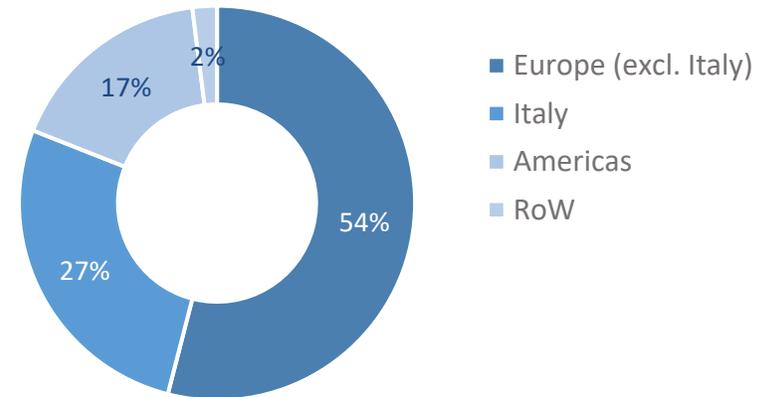
By Channel



By Market

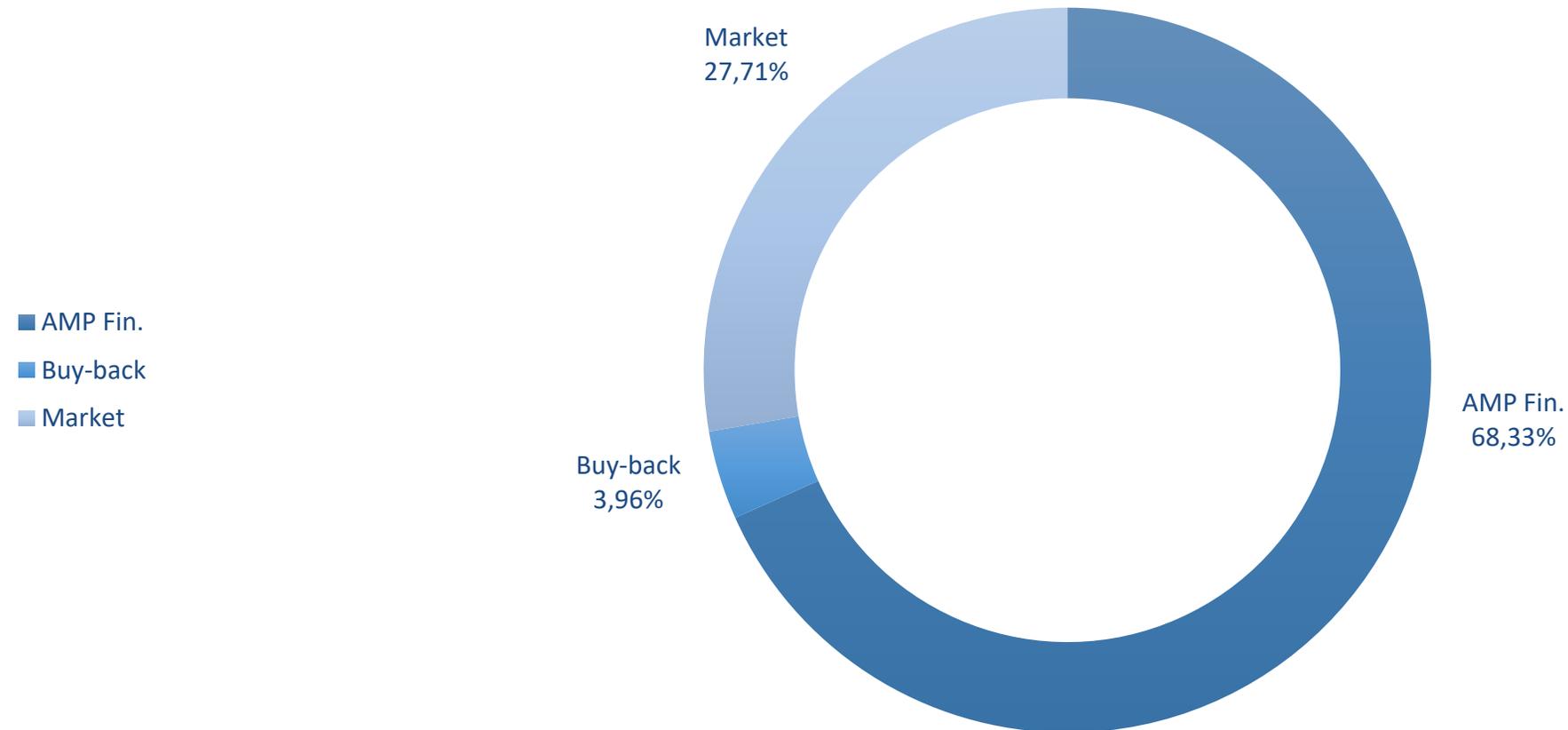


By Region



Shareholding Structure

(situation updated as of May 10th, 2024)



CONTACTS

Investor Relations:

Elisabetta Benazzi

T: +39 0541 848784

e-mail: investor.relations@indelb.com

Media relations:

Paolo Santagostino

T: +39 349 3856585

e-mail: paolo.santagostino@fast-com.it

On the web:

www.indelbgroup.com



UPCOMING EVENTS

September 20th, 2024

meeting of the BoD for the approval of the Half-Year Financial Report as of 30th June 2024.



indelB

**POWERING PROGRESS
EMBRACING NATURE**



PRODUCT HIGHLIGHT



Design by Massimo Mussapi

CELEBRATING EXCELLENCE: Red Dot Design Award 2023.

Fridom minibar has been honored with this esteemed recognition, showcasing its exceptional design and functionality. This achievement highlights our commitment to delivering superior guest experiences through innovative design and attention to detail.

Winning the Red Dot Design award elevates the profile of our minibars, enhancing their reputation as a symbol of excellence.

It reinforces our brand's image as a leader in hospitality and design innovation, attracting more customers and driving business growth.



reddot winner 2023

PRODUCT UPDATE | March 2024

PLEIN-AIRCON 12V

CELEBRATING EXCELLENCE:
iF Design Award 2024.

The Plein-Aircon 12V has been honored with the prestigious iF Design Award for 2024. This recognition marks a significant milestone in our commitment to delivering cutting-edge solutions that redefine the outdoor experience.

The Plein-Aircon 12V stands out with its original lines and remarkable efficiency, setting a new standard in industrial design. Designed specifically for vans and motorhomes, this DC air conditioning system offers unparalleled comfort and convenience for outdoor enthusiasts seeking the perfect adventure.

This revolutionary product addresses the increasing demand for adequate climate control in outdoor settings, providing a solution that is both efficient and eco-friendly.

Crafted entirely in Italy, the Plein-Aircon 12V embodies a modern and refined design aesthetic, reflecting our dedication to quality and innovation.



DISCLAIMER

This document (the Document), which has been drawn up by Indel B S.p.A. (Indel B), is strictly private and confidential and should not be circulated to third parties without the prior written consent of Indel B.

The Document is furnished for information purposes only without any claims to being exhaustive. Indel B accepts no responsibility for the correctness, accuracy and/or completeness of the information contained herein.

The Document was prepared exclusively in order to present Q1 2024 Consolidated Sales Revenues Presentation. Neither the Document nor any of its contents may be used for any other purpose without the prior written consent of Indel B.

This Document in no way constitutes a proposal to execute a contract, a solicitation/public offer, advice or recommendation to purchase or sell any financial instrument. The Document does not represent an outright offer or a commitment on the part of Indel B to subscribe for a financial instrument of any kind.

Neither Indel B nor its Group nor any of their directors, general management, staff and advisors may in any way be held responsible for any direct and/or indirect damages that may be suffered by third parties who relied on the statements made in or omitted from the Document. All liability deriving directly or indirectly from use of the Document is hereby expressly disclaimed.

indelB
Group